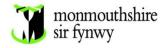
Public Document Pack



Neuadd y Sir Y Rhadyr Brynbuga NP15 1GA County Hall Rhadyr Usk NP15 1GA

Tuesday, 2 January 2018

Dear Councillor

CABINET

You are requested to attend a **Cabinet** meeting to be held at **Steve Greenslade Room**, **County Hall**, **Usk** on **Wednesday**, **10th January**, **2018**, at **2.00 pm**.

AGENDA

- 1. Apologies for Absence
- Declarations of Interest
- 3. To consider the following reports (Copies attached):
 - i. Review of the Obstructions in the Public Highway Policy <u>Divisons/Wards affected:</u> All

1 - 6

<u>Purpose:</u> To review the existing Obstructions in the Highway policy and decide if any alterations to the policy are appropriate giving due consideration to feedback from the Strong Communities Select Committee.

Author: Roger Hoggins, Head of Operations

Contact Details: rogerhoggins@monmouthshire.gov.uk

ii. Re-Use Shop at Llanfoist Household Waste Recycling Centre Division/Wards Affected: All

7 - 22

<u>Purpose:</u> To update Council on progress of the Re-Use shop at Llanfoist Household Waste Recycling Centre (HWRC).

Author: Carl Touhig, (Interim) Head of Waste & Street Services

Contact Details: carltouhig@monmouthshire.gov.uk

iii. Mount Pleasant / St Lawrence S106

23 - 34

<u>Division/Wards Affected:</u> St Christopher's, St Mary's and Larkfield

<u>Purpose:</u> To seek approval to distribute Section 106 funding for the development at Mount Pleasant and St Lawrence.

The report details the proposed use of the funding and the background to the funding.

Author: Nikki Wellington, Finance Manager

Contact Details: nicolawellington@monmouthshire.gov.uk

iv. Monmouthshire Destination Management Plan 2017 Division/Wards Affected: All

35 - 120

Purpose: This report seeks approval of Monmouthshire's revised Destination Management Plan (DMP) to guide destination management, marketing and development for the period 2017-2020. The purpose of the DMP is to establish a clear framework for public, private and voluntary sector partnership working to address the identified priorities and deliver year round sustainable tourism growth to maximise the economic, social and environmental benefits of tourism across all parts of the county. In so doing it focuses diminishing resources on activities likely to deliver the greatest return on investment. The revised DMP was endorsed by MCC Economy & Development Select Committee at their meeting on 19 October 2019.

The Plan contributes to the Council's third priority to 'promote enterprise and job creation' and enables access to external funding for tourism-related activity over the same period. The Plan replaces the previous DMP which came to an end 31 December 2015.

Author: Nicola Edwards, Food & Tourism Strategic Manager

Contact Details: nicolaedwards@monmouthshire.gov.uk

v. Revenue and Capital Monitoring 2017/18 Outturn Statement Period 2

To Follow 121 -132

vi. Welsh Church Fund Working Group Division/Wards Affected: All

<u>Purpose:</u> The purpose of this report is to make recommendations to Cabinet on the Schedule of Applications for the Welsh Church Fund Working Group meeting 5 of the 2017/18 financial year held on the 14th December 2017.

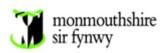
<u>Author:</u> David Jarrett – Senior Accountant – Central Finance Business Support

Contact Details: davejarrett@monmouthshire.gov.uk

Yours sincerely,

Paul Matthews

Chief Executive



CABINET PORTFOLIOS

County Councillor	Area of Responsibility	Partnership and External Working	Ward
P.A. Fox (Leader)	Whole Authority Strategy & Direction CCR Joint Cabinet & Regional Development; Organisation overview; Regional working; Government relations; Public Service Board; WLGA	WLGA Council WLGA Coordinating Board Public Service Board	Portskewett
R.J.W. Greenland (Deputy Leader)	Enterprise Land use planning; Economic development; Tourism; Development control; Building control; Housing & homeless; Leisure; Youth; Adult education; Outdoor education; Community Hubs; Cultural services	WLGA Council Capital Region Tourism	Devauden
P. Jordan	Governance Council & Executive decision support; Scrutiny; Regulatory Committee standards; Community governance; Member support; Elections; Democracy promotion & engagement; Law; Ethics & standards; Whole Authority performance; Whole Authority service planning & evaluation; Regulatory body liaison		Cantref
R. John	Children & Young People School standards; School improvement; School governance; EAS overview; Early years; Additional Learning Needs; Inclusion; Extended curriculum; Admissions; Catchment areas; Post 16 offer; Coleg Gwent liaison.	Joint Education Group (EAS) WJEC	Mitchel Troy
P. Jones	Social Care, Safeguarding & Health Children; Adult; Fostering & adoption; Youth offending service; Supporting people; Whole Authority safeguarding (children & adults); Disabilities; Mental Health; Health liaison.		Raglan
P. Murphy	Resources Finance; Information technology (SRS); Human Resources; Training; Health & Safety; Emergency planning; Procurement; Audit; land & buildings (inc. Estate, Cemeteries, Allotments, Farms); Property maintenance; Digital office; Commercial office	Prosiect Gwrydd Wales Purchasing Consortium	Caerwent

S.B. Jones	County Operations Highways maintenance, Transport, Traffic & Network Management, Fleet management; Waste including recycling, Public conveniences; Car parks; Parks & open spaces; Cleansing; Countryside; Landscapes & biodiversity; Flood Risk.	SEWTA Prosiect Gwyrdd	Goytre Fawr
S. Jones	Social Justice & Community Development Community engagement; Deprivation & Isolation; Community safety; Social cohesion; Poverty; Equalities; Diversity; Welsh language; Public relations; Trading standards; Environmental health; Licensing; Communications		Llanover



Sustainable and Resilient Communities

Outcomes we are working towards

Nobody Is Left Behind

- Older people are able to live their good life
- People have access to appropriate and affordable housing
- People have good access and mobility

People Are Confident, Capable and Involved

- People's lives are not affected by alcohol and drug misuse
- Families are supported
- People feel safe

Our County Thrives

- Business and enterprise
- People have access to practical and flexible learning
- People protect and enhance the environment

Our priorities

- Schools
- Protection of vulnerable people
- Supporting Business and Job Creation
- Maintaining locally accessible services

Our Values

- Openness: we aspire to be open and honest to develop trusting relationships.
- **Fairness:** we aspire to provide fair choice, opportunities and experiences and become an organisation built on mutual respect.
- **Flexibility:** we aspire to be flexible in our thinking and action to become an effective and efficient organisation.
- **Teamwork:** we aspire to work together to share our successes and failures by building on our strengths and supporting one another to achieve our goals.



Agenda Item 3a



REPORT

SUBJECT: Review of the Obstructions in the Public Highway Policy

MEETING: Cabinet

DATE: 10th January 2018

DIVISION/WARDS AFFECTED: Countywide

1. PURPOSE

To review the existing Obstructions in the Highway policy and decide if any alterations to the policy are appropriate giving due consideration to feedback from the Strong Communities Select Committee.

2. RECOMMENDATIONS

- 2.1 That the principle of permitting individual businesses be retained.
- 2.2 That Cabinet decide whether charges in relation to:
- 2.2.1 A boards remain as approved in the adopted policy (a 'one off' charge of £50 for each A board approved to be placed on the public highway).
- 2.2.2 Other items placed in the public highway (tables, chairs, displays etc.) remain as approved in the existing policy and if not what charge might be appropriate.
- 2.3 That all other aspects of the policy remain unchanged including fines for contravention of the policy.

3. KEY ISSUES

- 3.1 The report to the Strong Communities Select Committee held on the 28th September 2017 explains why this Obstructions in the Highway policy has been reviewed but in summary it has been in response to concerns regarding increased costs for retailers arising from the policy coinciding with increased costs for many businesses arising from the revaluation of NNDR applied in this financial year.
- 3.2 The minutes of the Strong Communities Select Committee reflect the debate but key points are:

The policy adopted by Cabinet in July 2016 requires officers to work with individual businesses to agree where items may be placed in the public highway and that they be issued with a permit to do so. Members supported that officers worked with individual businesses to arrive agree permits.

3.3 Strong Communities Select Committee members debated the matter in depth and a local businessman attended the meeting to address members. The detail of the address and the debate may be found by following the link below:

https://democracy.monmouthshire.gov.uk/mgAi.aspx?ID=5840

3.4 The members of the committee supported the permit scheme approved by Cabinet in July 2016. On being put to the vote a majority of the select committee agreed that a recommendation be put to Cabinet that charges for the permit scheme are ceased (charging had commenced prior to the scheme being paused).

3. REASONS

- 3.1 The policy allows much greater flexibility to work with individual businesses to support their on street advertising (A boards) and to allow them to increase their sales area (tables, chairs, displays etc.) by expanding their businesses onto the public highway.
- 3.2 The policy brings with it an administrative burden as each business must be visited and individual permits prepared and issued for any item in the public highway. To contribute towards costs the charges were implemented when the policy was adopted.
- 3.3 The recommendation of this report has been split between A boards which offer an advertising opportunity and 'other items' i.e. those that physically increase the sales area available to a business.

4. Options and Evaluation Criteria

- 4.1 The policy was adopted by Cabinet in July 2016 after extensive scrutiny and options appraisal leading up to the recommendations. At this stage the options are about whether charges should be retained and if so for which elements of the policy, specifically 'A' boards and equipment such as tables, displays etc. placed in the highway. The resource implications section below provides more information about assumed income levels associated with these matters.
- 4.2 The evaluation will be based upon income levels, permits in place, fines imposed for non compliance and complaints

5. RESOURCE IMPLICATIONS:

Below is an extract from the Cabinet report on 6th July 2016 which summarises the estimated income to be accrued from the permit fee (should Cabinet not amend the current policy).

This was replicated in the report to the Select Committee in September to which were added those paragraphs that follow the chart, i.e. from: 'The income may be considered as two parts:'

Table 1	A BOARD	SEATING/DISPLAYS	ADVERTS/BANNERS	'PITCH' one off
MCC PROPOSAL	£50 one off application 288 x 70% x £50 = £10,080	SEATING / SALE RAILS / DISPLAYS. First application will always be £125. The annual renewal will be based on area occupied Use Sqm rates: 0 to 6 = £120 6 to 12 =£240 12 to 18 = £360 Larger areas not permitted	Continue with similar policy whereby only charities are allowed to advertise and are not charged. Funding helped by income	£75 first application £50 subsequent
Yearly rental 70% take up	Based on enforcement	31 x 70% x £240 = £5208	£0	

The income may be considered as two parts:

- (i) 'A' board income is a one off charge of £50 per board. Based upon a 70% take up of the scheme it generates an income of £10,080.
 The income is laregly a one off and further income will be negligible as it will only be new applications on an ad hoc basis.
- (ii) Income from seating, sale rails, displays, etc. has two elements, a one off application of £125 followed by a recurring annual charge dependant upon square metres occupied. The one off application has an estimated income of £2,712 (31 sites with 70% take up at £125 per site). The recurring element is estimated at £5,208 and varies according to square metres permitted.

The income contributes to costs associated with administering the scheme which is much more demanding upon staff resources than the previous policy as it requires the drafting of and confirming a formal agreement with individual businesses rather than the blanket approach adopted previously.

There are numerous permutations around how the scheme might be administered if members consider that recommendations should be made to Cabinet to amend the policy in some way (although it acknowledged that members may be content that implementation of the policy recommence as is).

To place the scheme in context the charges levied by other authorities are provided in appendix 1 to the Cabinet report on the 6th July 2016.

Permutations are numerous but if the principle is accepted that an A board simply offers an advertising opportunity but a permit for sale rails, tables and chairs etc. actually increases the sale space for a business by using public open space then a reduced or no charge for A boards might be contemplated whilst a charge for permit for space remains as is or even increased to offset the loss of income from A boards.

For example a revised charge for displays, etc. might be:

0-6 sq m - £150 per annum 6-12 sq m - £300 per annum 12-18 sq m - £450 per annum

Obviously the income estimate depends upon take up but based upon 70% of the existing 31 customers taking up the scheme, using the average charge then income per annum increases from £5,208 to £6,510.

Whilst in the context of the highways budget overall these amounts are relatively small they do contribute to the administrative costs at a time when capacity amongst staff to undertake further works is at a premium.

6. FUTURE GENERATIONS and EQUALITY ASSESSMENT

As provided to Cabinet in July 2016. Link provided below:

https://democracy.monmouthshire.gov.uk/ieListDocuments.aspx?Cld=14 4&Mld=947&Ver=4

7. CONSULTEES:

Strong Communities Select Committee (Feedback from the Strong Communities Select Committee is provided in paragraphs 3.3 and 3.4 above). SLT

8. BACKGROUND PAPERS:

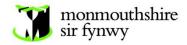
Report and minutes to Strong Communities Select Committee 28th September 2017. Report titled

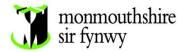
'Review of Commercial Obstructions in the Highway policy'

9. AUTHORS

Roger Hoggins, Head of Operations
CONTACT DETAILS: rogerhoggins@monmouthshire.gov.uk







SUBJECT: Re-Use Shop at Llanfoist Household Waste Recycling Centre

MEETING: Cabinet

DATE: January 10th 2018

DIVISION/WARDS AFFECTED: AII

1. PURPOSE:

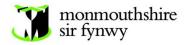
To update Council on progress of the Re-Use shop at Llanfoist Household Waste Recycling Centre (HWRC).

2. **RECOMMENDATIONS**

1.1 Cabinet approve this report and allow Head of Waste and Street Services to progress the Service Level Agreement with Homemakers and Cabinet Member for County Operations.

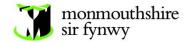
3. KEY ISSUES

3.1 Public satisfaction surveys consistently show that local people support the principle of a re-use shop in Monmouthshire, have suitable items to donate, and would use a shop of this nature. A successful re-use shop will establish the idea that HWRCs are places where re-use and recycling are the primary focus, rather than disposal. Re-use shops can create new



wealth and are a very tangible element of the circular economy. With a collaborative approach, they can be innovative and supporting of a diverse community, providing paid and volunteer career opportunities.

- **3.2** Establishing a re-use shop at Llanfoist has formed part of Waste and Street Services Service Improvement Plan (SIP) for the last 3 years.
- 3.3 Procurement and contract negotiations are underway for the Transfer Stations and HWRCs, so an onsite re-use shop will be an additional and complimentary facility that can be achieved in tandem with the new contract. Llanfoist has been selected as the site most suitable for a 1 year trial re-use shop.
- 3.4 Outline planning advice was sought on the proposed land at the rear of Llanfoist HWRC. Full planning permission is not required, and we are working with Building Control to ensure the development is of an acceptable standard. Procurement of a suitable demountable style building of 10m x 6m was completed in early 2017 as part of a package to procure additional office space.
- 3.5 Our current contract with Homemakers for the delivery of bulky waste services, recycling and reuse is the result of a Service Level Agreement (SLA) partnership approach. This partnership approach with Homemakers is the ideal vehicle for operating a re-use shop at Llanfoist on a trial basis. Homemakers Board is keen to build on and further develop a draft operating model.
- 3.6 The shop will have a sales area, staff toilet, till and computer. It will be staffed with the manager and at least one volunteer. It will be open two mornings per week during the twelve month trial. The restricted operating hours will keep public vehicles and Viridor HGVs separate on the access road.
- 3.7 Viridor staff will work closely with the manager and MCC to divert suitable re-usable items away from the skips at the HWRC. Items for sale will mainly consist of wooden furniture, bric a brac and bikes (sold for spares and repairs). No electrical items or safety items (eg child car seats) will be sold.
- 3.8 Homemakers will operate an 'open book' so that the sales and revenue generated are transparent for all parties to monitor its success and inform the basis of a more permanent future contract after the initial trial period.



4 OPTIONS APPRAISAL

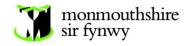
- 4.1 Waste and Street Service Officers visited many Re-use shops and looked at the wide variety of operational delivery models. Whilst there were advantages and disadvantages for all the models there appears to be a growing number of Councils working with third sector community partners and charities in delivering these services. Whilst there are advantages to operating the service in-house in terms of maximising income generation these are far outweighed when compared to the community sector's experience in operating reuse facilities and the ability to secure funding for training and development of volunteer placements.
- 4.2 We investigated the possibility of establishing the Re Use shop at one of our other HWRC sites, but only Five Lanes and Llanfoist have sufficient space to accommodate this type of facility. Five Lanes was discounted due to other works that are programmed at the site in the short term. Should the trial shop at Llanfoist be successful we would look to open a second shop at Five Lanes in the future.
- 4.3 Operating hours are a key component of success. The core focus of the HWRC's must always be a safe and efficient route for residents to dispose of household materials for recycling and treatment and it is important that the shop does not detract or interfere with this objective. We will review the operating model over the trial period and if there is sufficient capacity, customers and it is safe to do so, we can increase the opening hours.

5 EVALUATION CRITERIA

5.1 See appendix 1

6 REASONS

- 6.1 Establishing a re-use shop at Llanfoist Household Waste Recycling Centre with our partners Homemakers Community Recycling will demonstrate the Council's deep commitment to the environment and will also show that we have listened to our residents. To produce a Service Level Agreement with Homemakers, initially as a one year trial evaluated in 2018, will allow an informed profit share contract to be drawn up for the project's future trading.
- 6.2 The public have said consistently over many years that there should be a way of diverting good re-usable items from the general waste skips. In recent surveys they have reiterated and confirmed their support for a HWRC re-use shop.



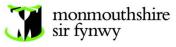
- 6.3 A successful re-use shop at Llanfoist will cement the concept of HWRCs being places where materials and resources are valued through re-use and recycling. Re-use shops can generate new wealth and are a very tangible element of the circular economy. Collaborative and creative in their approach, re-use shops can also create both paid and volunteer opportunities.
- **6.4** Homemakers and their Board have been consulted on the proposal and are keen to build on and further develop an SLA operating model for the trial year, following Cabinet approval.
- **6.5** The Re-Use shop will extend the educational activities currently on offer to schools and community groups at the One Planet Centre, which is within walking distance of the shop site.
- **6.6** A Report to Strong Communities Committee in November 2017 was well received and suggestions from that committee and Cabinet will be addressed through the initial trial period SLA.

7 RESOURCE IMPLICATIONS

- 7.1 The shop manager post will be underwritten by MCC for the trial period, and they will be employed by Homemakers Community Recycling. This provides a low risk venture for Homemakers. Income from sales will be used to offset MCC costs and all remaining profit will be retained by Homemakers to reinvest in the re-use project. There will be an element of managerial costs for Homemakers that are not built into the model but will be built into the SLA.
- 7.2 The trial in 2018/19 will be monitored closely and will result in a further recommendation to Cabinet for 2019/20 on the way forward. The projected income sharing mechanism in Table 5.1 suggests a 50/50 share after operating costs are deducted.

7.3

2016/17	Expenditure	Projected Income
	Building £20,000	n/a
2017/18	Expenditure	Projected Income

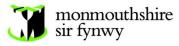


	Groundworks £12,000	n/a
2018/19	Expenditure	Projected Income
	Staff Contribution £8,000 (should be recouped from income)	£20,800 + £3,200 of diverted disposal costs
2019/20	Expenditure	Projected Income
	Increased opening hours if successful.	£40,000 income minus running costs £25,000 Suggested 50/50 profit share MCC & Homemakers giving MCC potential £7,500

- **7.4** Funding for all aspects of the spending on the Re-Use shop to date have been secured from the annual Welsh Government ESD (Environment and Sustainable Development) grant.
- 7.5 It is anticipated that 40 tonnes of re-usable materials will be diverted away from landfill, offering an additional saving in disposal costs of £3,200 in Year 1.
- **8 FUTURE GENERATIONS and EQUALITY ASSESSMENT:**

Well-being and Future Generations Assessment

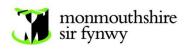
	Please give a brief description of the aims of the proposal
Name of the Officer Carl Touhig, (Interim) Head of Waste & Street Services	To develop a Reuse facility at Llanfoist HWRC



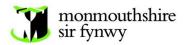
Phone no: 07580362121/ 01633 644135	
E-mail: carltouhig@monmouthshire.gov.uk	
Name of Service	Date Future Generations Evaluation October 2018
Name of Service	Date Future Generations Evaluation October 2010
Waste & Street Services	

8.1 Does your proposal deliver any of the well-being goals below? Please explain the impact (positive and negative) you expect, together with suggestions of how to mitigate negative impacts or better contribute to the goal.

Well Being Goal	How does the proposal contribute to this goal? (positive and negative)	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
A prosperous Wales		
Efficient use of resources, skilled, educated people, generates wealth, provides jobs	A reuse shop provides income and wealth generation as well as employment and training opportunities, voluntary and paid.	Work with third sector and others to maximize volunteer placement opportunities.
A resilient Wales Maintain and enhance biodiversity and ecosystems that support resilience and can adapt to change (e.g. climate change)	Reusing goods and resources, potentially reducing the need for new products. The re-use shop will contribute to the circular economy.	Low impact building with potential for solar panels, minimal groundworks. Newt survey completed. Development of further facilities at Five Lanes if this trial is successful.

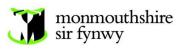


Well Being Goal	How does the proposal contribute to this goal? (positive and negative)	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
A healthier Wales People's physical and mental wellbeing is maximized and health impacts are understood	Volunteer placements provide valuable opportunities to improve health and wellbeing. There is a feel good factor when items are saved from the skips and prevented from becoming waste.	Volunteer opportunities will be maximized through Homemakers and community links further developed. Social interaction.
A Wales of cohesive communities Communities are attractive, viable, safe and well connected	Providing low cost goods to families on low incomes. Reusing materials that would otherwise be disposed of. Providing another outlet for used household items.	More potential for positive social interaction. Connecting people from different backgrounds. Attracting community projects and creative types. Working with trading standards to ensure safe sales of goods.
A globally responsible Wales Taking account of impact on global well-being when considering local social, economic and environmental wellbeing	The proposal is strongly linked to Wales' global goals of becoming a circular economy nation where resources are maximized and our global footprint is reduced.	Leading by example, ensuring our waste is dealt with in accordance with the waste hierarchy: Reduce – Re-use - Recycle

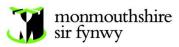


Well Being Goal	How does the proposal contribute to this goal? (positive and negative)	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
A Wales of vibrant culture and thriving Welsh language	Reuse shops provide a wide range of	Work with local community to promote the
Culture, heritage and Welsh language are promoted and protected. People are encouraged to do sport, art and recreation	goods that can be repurposed, and upcycling and shabby chic offer great opportunities to experiment with art and creativity.	facility and maximize creative opportunities. All signs will be bilingual to promote our language and culture.
A more equal Wales People can fulfil their potential no matter what their background or circumstances	Provides wealth and income opportunities for local residents. Returns valuable, worthwhile items back into the community.	This project will be open and accessible to local residents of all backgrounds and can provide volunteer opportunities that will build confidence and skills.

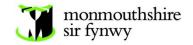
8.2 How has your proposal embedded and prioritised the sustainable governance principles in its development?



Sustainable Development Principl	How does your proposal demonstrate you have met this principle?	What has been done to better to meet this principle?
Balancing short terr need with	long term aim of developing this and another shop at Five Lanes.	Working closely with Viridor and Homemakers to develop a robust business opportunity and viable project.
Long-term long term and planning for the future	The smaller HWRC sites at Usk and Mitchel Troy should also be able to contribute their saleable goods to the larger facilities.	
Collaboration other partners to deliver objectives	,	The project will be open and collaborative, actively seeking to work with other interested organisations.
Involving those with an interest and seeking their views	develop this project. Talking and listening to residents, staff, council members and school children.	Establishing this project will be evidence that we as a council, have listened to what residents of all ages and backgrounds have said.

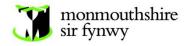


Sustainable Development Principle		How does your proposal demonstrate you have met this principle?	What has been done to better to meet this principle?	
Prevention	Putting resources into	This whole change is about making things better and creating a fairer and more equitable world where resources are maximized and the circular economy is promoted	The re-use shop will make a firm statement that it is not good to be wasteful – that we need to be more prudent with our precious resources.	
preventing pro occurring or go worse				
Integration economy and environment a to benefit all th	, ,	Reducing waste, providing low cost goods, providing employment opportunities and the generation of wealth from waste. Re-using and repurposing goods saves more energy and resources from being used in the manufacturing and transporting of new goods.	People will be at the heart of this project. The re- use shop will show that MCC has listened to common sense suggestions from residents. This project will be economically viable, realising an otherwise lost resource.	



8.3 Are your proposals going to affect any people or groups of people with protected characteristics? Please explain the impact, the evidence you have used and any action you are taking below.

Protected Characteristics	Describe any positive impacts your proposal has on the protected characteristic	Describe any negative impacts your proposal has on the protected characteristic	What has been/will be done to mitigate any negative impacts or better contribute to positive impacts?
Age	The re-use shop will be accessible to all.	None	
Disability	The re-use shop will be accessible to all.	None	
Gender reassignment	None	None	
Marriage or civil partnership	None	None	
Race	The re-use shop will be accessible to all.	None	
Religion or Belief	The re-use shop will not discriminate on religious grounds	None	
Sex	The re-use shop will not discriminate on gender	None	
Sexual Orientation	None	None	
Welsh Language	All signage will be bilingual Welsh/English	None	



8.4 Council has agreed the need to consider the impact its decisions has on important responsibilities of Corporate Parenting and safeguarding. Are your proposals going to affect either of these responsibilities? For more information please see the guidance note

http://hub/corporatedocs/Democratic%20Services/Equality%20impact%20assessment%20and%20safeguarding.docx and for more on Monmouthshire's Corporate Parenting Strategy see

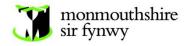
http://hub/corporatedocs/SitePages/Corporate%20Parenting%20Strategy.aspx

	Describe any positive impacts your proposal has on safeguarding and corporate parenting	Describe any negative impacts your proposal has on safeguarding and corporate parenting	What will you do/ have you done to mitigate any negative impacts or better contribute to positive impacts?
Safeguarding	Staff and volunteers will be required to undertake a CRB check as appropriate to the role	None	
Corporate Parenting	The proposals do not affect individuals and thereby do not affect or impact on the Council's corporate parenting and safeguarding duties.	None	

9. CONSULTEES

Consultation with Viridor, Homemakers, residents and council members.

Review of similar facilities across Wales and the UK.



9 SUMMARY: As a result of completing this form, what are the main positive and negative impacts of your proposal, how have they informed/changed the development of the proposal so far and what will you be doing in future?

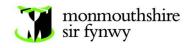
Initially the proposal looked to operate the facility in-house but in completing the form and discussing with stakeholders the agreed way forward with the third sector is infinitely more practical and clearly demonstrates the Council's commitment to empowering the third sector to generate wealth and income and support their local communities.

10 Actions. As a result of completing this form are there any further actions you will be undertaking? Please detail them below, if applicable.

What are you going to do	When are you going to do it?	Who is responsible	Progress
Develop robust SLA	Winter 2017	WSS and Homemakers	Reported through SIP, Single Member, Stronger Communities Select Committee

11 Monitoring: The impacts of this proposal will need to be monitored and reviewed. Please specify the date at which you will evaluate the impact, and where you will report the results of the review.

The impacts of this proposal will be evaluated on:	Further review and consultation with Cabinet Member,
	Viridor and Homemakers



Appendix 1

Evaluation Criteria – Cabinet, Individual Cabinet Member Decisions & Council

Title of Report:	Re-Use Shop at Llanfoist Household Waste Recycling Centre
Date decision was made:	
Report Author:	Carl Touhig

What will happen as a result of this decision being approved by Cabinet or Council?

What is the desired outcome of the decision?

What effect will the decision have on the public/officers?

- Establish the concept of Re Use in Monmouthshire
- Establish a Re Use shop at Llanfoist
- Increased public satisfaction with County Council services
- Additional educational opportunities about circular economy and re-use

What benchmarks and/or criteria will you use to determine whether the decision has been successfully implemented?

Think about what you will use to assess whether the decision has had a positive or negative effect:

Bas there been an increase/decrease in the number of users

Has the level of service to the customer changed and how will you know

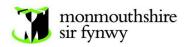
If decision is to restructure departments, has there been any effect on the team (e.g increase in sick leave)

- Number of users/customers
- Income from sales of re-used items
- Result of satisfaction surveys of shop users
- Weight of items diverted from waste stream
- Volunteer hours completed, and turnover of volunteers

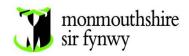
What is the estimate cost of implementing this decision or, if the decision is designed to save money, what is the proposed saving that the decision will achieve?

Give an overview of the planned costs associated with the project, which should already be included in the report, so that once the evaluation is completed there is a quick overview of whether it was delivered on budget or if the desired level of savings was achieved.

Capital cost of establishing the shop £32,000
Contribution to staff cost £8,000
Projected disposal cost saving yr 1 £3,200
Projected income yr 1 (2018/19) £20,800



Agenda Item 3c



SUBJECT: MOUNT PLEASANT / ST LAWRENCE S106

MEETING: CABINET

DATE: 10th January 2018

DIVISION/WARDS AFFECTED: St Christopher's, St Mary's and Larkfield

1. PURPOSE:

This report seeks approval to distribute Section 106 funding for the development at Mount Pleasant and St Lawrence.

The report details the proposed use of the funding and the background to the funding.

2. **RECOMMENDATIONS:**

To approve the proposed distribution of the funding to schools.

3. KEY ISSUES:

3.1 Following the housing development at Mount Pleasant and St Lawrence, section 106 funding was secured for:

'The Council covenants only to use the Education Contribution towards the provision of additional infant and junior school facilities within a distance of 1500 metres of the site'.

- 3.2 There is no definition of facilities, however subsequent agreements have defined this as:
 - "...means the Council provision of education facilities, being improvements to existing schools or colleges or as a contribution to the construction costs of any new school or college which covers the catchment area of the Site, and also covers the provision of books and materials in any or all of the schools in the catchment area of the Site or any other educational establishment from time to time for which the Council as educational authority is responsible should the catchment area schools in relation to the Site change".
- 3.3 A total funding of £16,000 was received and the three schools within the prescribed area are:
 - Pembroke Primary School
 - The Dell Primary School
 - St Mary's RC Primary School.

- 3.4 The pupils numbers for the schools are (Jan 17):
 - Pembroke Primary School 240
 - The Dell Primary School 420
 - St Mary's RC Primary School 202.
- 3.5 While the use of the funding will be a decision for the Governing Body, it must fit in the terms of the agreement. All schools have suggested it will be to increase the ICT resources in their school.

4. OPTIONS APPRAISAL

There were three options considered to distribute funding to the schools.

- 1. Pupil numbers
- 2. Pupils numbers from the development that attend each school
- 3. Equal split a third each.

The Schools have worked with their governing bodies and have decided their preferred distribution is an equal split and they would each receive £5,333.

The schools felt that they wanted to ensure that the funding was split fairly and after considering the other two methods, they felt that to ensure that all pupils could benefit their preferred method of distribution was an equal split.

5. EVALUATION CRITERIA

This is included in appendix A.

6. REASONS:

As previously stated the funding allocations have been discussed with all three Headteachers, they have agreed collectively that their preferred method of allocation is an equal split and therefore this report is requesting that Cabinet agree this.

7. RESOURCE IMPLICATIONS:

There are no resource allocations as the funding has already been received.

8. WELLBEING OF FUTURE GENERATIONS IMPLICATIONS (INCORPORATING EQUALITIES, SUSTAINABILITY, SAFEGUARDING AND CORPORATE PARENTING):

This is included in appendix 2.

9. CONSULTEES:

SLT

Cabinet

DMT

Headteacher's of the three schools named

Local Ward Members for the three wards.

10. BACKGROUND PAPERS:

Relevant Section 106 agreement.

11. AUTHOR:

Nikki Wellington

12. CONTACT DETAILS:

Tel: 01633 644549

E-mail: nicolawellington@monmouthshire.gov.uk

Evaluation Criteria – Cabinet, Individual Cabinet Member Decisions & Council

Appendix 1

Title of Report:	MOUNT PLEASANT / ST LAWRENCE S106		
·	,		
Date decision was	10 th January 2018		
made:			
Report Author:	Nikki Wellington		
What will happen as a result of this decision being approved by Cabinet or Council?			
Section 106 monies distributed in the terms of the agreement and to the benefit of the 3 schools.			
Schools will be able to purchase resources for the benefit of their pupils.			

What benchmarks and/or criteria will you use to determine whether the decision has been successfully implemented?

How the resources have been used to the benefit of the pupils, this will need to come from school data.

12 month appraisal

12 month appraisal

What is the estimate cost of implementing this decision or, if the decision is designed to save money, what is the proposed saving that the decision will achieve?

The total funding distributed is £16,000.

12 month appraisal

Any other comments			



Future Generations Evaluation (includes Equalities and Sustainability Impact Assessments)

Name of the Officer Nikki Wellington	Please give a brief description of the aims of the proposal
Phone no: 01633 644549 E-mail: nicolawellington@monmouthshire.gov.uk	To distribute S106 funding already received in line with the terms of the agreement.
Nameof Service CYP Finance	Date Future Generations Evaluation 13th December 2017
to as	

NB. Key strategies and documents that may help you identify your contribution to the wellbeing goals and sustainable development principles include: Single Integrated Plan, Continuance Agreement, Improvement Plan, Local Development Plan, People Strategy, Asset Management Plan, Green Infrastructure SPG, Welsh Language Standards, etc

1. Does your proposal deliver any of the well-being goals below? Please explain the impact (positive and negative) you expect, together with suggestions of how to mitigate negative impacts or better contribute to the goal.

Well Being Goal	Does the proposal contribute to this goal? Describe the positive and negative impacts.	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
A prosperous Wales Efficient use of resources, skilled, educated people, generates wealth, provides jobs	The proposal will increase resources within three Monmouthshire Schools.	

Well Being Goal	Does the proposal contribute to this goal? Describe the positive and negative impacts.	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
A resilient Wales Maintain and enhance biodiversity and ecosystems that support resilience and can adapt to change (e.g. climate change)	No impact	No impact
A healthier Wales People's physical and mental wellbeing is maximized and health impacts are understood	No impact	No impact
A Wales of cohesive communities Communities are attractive, viable, safe and well connected	No impact	No impact
TA globally responsible Wales Taking account of impact on global Taking account of impact o	No impact	No impact
A Wales of vibrant culture and thriving Welsh language Culture, heritage and Welsh language are promoted and protected. People are encouraged to do sport, art and recreation	No impact	No impact
A more equal Wales People can fulfil their potential no matter what their background or circumstances	No impact	No impact

2. How has your proposal embedded and prioritised the sustainable governance principles in its development?

	Development sciple	Does your proposal demonstrate you have met this principle? If yes, describe how. If not explain why.	Are there any additional actions to be taken to mitigate any negative impacts or better contribute to positive impacts?
Long Term	Balancing short term need with long term and planning for the future	Allowing the funding to be distributed to the schools which will allow for school to purchase resources tailored to each of their needs.	
Collaboration	Working together with other partners to deliver objectives		
Collaboration 2000 No. 1000 No	Involving those with an interest and seeking their views		
Prevention	Putting resources into preventing problems occurring or getting worse		

Sustainable Development Principle	Does your proposal demonstrate you have met this principle? If yes, describe how. If not explain why.	Are there any additional actions to be taken to mitigate any negative impacts or better contribute to positive impacts?
Considering impact on all wellbeing goals together and on other bodies		

Are your proposals going to affect any people or groups of people with protected characteristics? Please explain the impact, the evidence you have used and any action you are taking below. For more detailed information on the protected characteristics, the Equality Act 2010 and the Welsh Language Standards that apply to Monmouthshire Council please follow this link: http://hub/corporatedocs/Equalities/Forms/AllItems.aspx or contact Alan Burkitt on 01633 644010 or alanburkitt@monmouthshire.gov.uk

Protected Characteristics	Describe any positive impacts your proposal has on the protected characteristic	Describe any negative impacts your proposal has on the protected characteristic	What has been/will be done to mitigate any negative impacts or better contribute to positive impacts?
Age	No impact	No impact	No impact
Disability	No impact	No impact	No impact
Gender reassignment	No impact	No impact	No impact
Marriage or civil partnership	No impact	No impact	No impact

Protected Characteristics	Describe any positive impacts your proposal has on the protected characteristic	Describe any negative impacts your proposal has on the protected characteristic	What has been/will be done to mitigate any negative impacts or better contribute to positive impacts?
Pregnancy or maternity	No impact	No impact	No impact
Race	No impact	No impact	No impact
Religion or Belief	No impact	No impact	No impact
Sex	No impact	No impact	No impact
Sexual Orientation	No impact	No impact	No impact
ນ D Welsh Language	No impact	No impact	No impact

4. Council has agreed the need to consider the impact its decisions has on important responsibilities of Corporate Parenting and safeguarding. Are your proposals going to affect either of these responsibilities? For more information please see the guidance http://hub/corporatedocs/Democratic%20Services/Safeguarding%20Guidance.docx and for more on Monmouthshire's Corporate Parenting Strategy see http://hub/corporatedocs/SitePages/Corporate%20Parenting%20Strategy.aspx

	Describe any positive impacts your proposal has on safeguarding and corporate parenting	Describe any negative impacts your proposal has on safeguarding and corporate parenting	What will you do/ have you done to mitigate any negative impacts or better contribute to positive impacts?
Safeguarding	No impact	No impact	No impact
Corporate Parenting	No impact	No impact	No impact

Section 106 agreement.			
they informed/changed the	development of the proposal so fa	r and what will you be doing	
The positive impact is that scho	ools will be able to purchase resources	s to support their needs and im	prove standards.
The positive impact is that school 5. ACTIONS: As a result of co	ools will be able to purchase resources mpleting this form are there any fu	to support their needs and im	prove standards. ertaking? Please detail them below
ACTIONS: As a result of co	empleting this form are there any fu When are you going to do it?	rther actions you will be und Who is responsible	ertaking? Please detail them below Progress
ACTIONS: As a result of co applicable.	mpleting this form are there any fu	rther actions you will be und	ertaking? Please detail them below
ACTIONS: As a result of co applicable. What are you going to do	when are you going to do it?	rther actions you will be und Who is responsible	ertaking? Please detail them below

January 2019

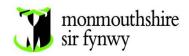
The impacts of this proposal will be evaluated on:

9. VERSION CONTROL: The Future Generations Evaluation should be used at the earliest stages of decision making, and then honed and refined throughout the decision making process. It is important to keep a record of this process so that we can demonstrate how we have considered and built in sustainable development wherever possible.

Version No.	Decision making stage	Date considered	Brief description of any amendments made following consideration
1.0	Cabinet.	10 th January 2018	

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Agenda Item 3d



SUBJECT: MONMOUTHSHIRE DESTINATION MANAGEMENT PLAN 2017-

2020MEETING: CABINET

DATE: 10 JANUARY 2018 DIVISION/WARDS AFFECTED: ALL

1. PURPOSE:

- 1.1 This report seeks approval of Monmouthshire's revised Destination Management Plan (DMP) to guide destination management, marketing and development for the period 2017-2020. The purpose of the DMP is to establish a clear framework for public, private and voluntary sector partnership working to address the identified priorities and deliver year round sustainable tourism growth to maximise the economic, social and environmental benefits of tourism across all parts of the county. In so doing it focuses diminishing resources on activities likely to deliver the greatest return on investment. The revised DMP was endorsed by MCC Economy & Development Select Committee at their meeting on 19 October 2019.
- 1.2 The Plan contributes to the Council's third priority to 'promote enterprise and job creation' and enables access to external funding for tourism-related activity over the same period. The Plan replaces the previous DMP which came to an end 31 December 2015.

2. RECOMMENDATIONS:

2.1 To approve the revised DMP to guide tourism development, management and marketing over the period 2017-2020 and the proposed partnership arrangements to deliver the Plan and monitor progress.

3. KEY ISSUES:

3.1 Tourism is vital to Monmouthshire's economy generating income to support a wide range of businesses that directly or indirectly benefit from visitor spending or that supply or service the county's tourism industry, including the retail and catering sectors and food and drink producers. According to STEAM 2016, tourism generated £190m for Monmouthshire in 2016, a 0.5% increase on 2015. Tourism also provides opportunities for enterprise and employment, and is a significant employer in the county. 2,895 FTEs were supported by tourism in 2016, (an increase of 5.5% from 2015) accounting for approximately 10% of the workforce. Each visitor day brings an average of £63.03 to the local economy, ranging from £31.59 for day visitors to £162.06 for visitors staying in serviced accommodation. Each staying visitor generates an average income for Monmouthshire of £277.63 per visit.

- 3.2 Tourism is cited as one of four foundation sectors identified in Welsh Government's new Economic Development Action Plan (alongside food, retail and care) launched on 12 December 2017.
- 3.3 The review of the previous DMP included:
 - A review of Monmouthshire's tourism performance over the last plan period
 - Identification of the best opportunities for growth for next plan (marketing and development)
 - Extensive consultation with destination stakeholders / partners on proposed revisions and existing partnership arrangements
- 3.4 The impact and potential of Cardiff Capital Region's City Deal has been acknowledged in the review to ensure that the area contributes fully to regional growth. It is also essential that Monmouthshire's activity is complementary to that of Visit Wales, assisting in achieving Wales' overall growth target (value of tourism) of 10% or more by 2020.
- Tourism performance over the life of the previous DMP was very encouraging with 10% real growth in terms of economic impact, 8.7% growth in visitor numbers and 1.5% growth in FTE jobs.
- 3.6 The revised DMP has been developed in consultation with stakeholders and is based on a review of development and marketing priorities to ensure they are fit for purpose and reflect the needs of Monmouthshire's businesses and communities, identifying the optimal areas on which to focus activity over the next three years. The revised draft DMP has undergone further consultation, and has been updated to reflect stakeholder feedback. Stakeholder feedback has informed not only the suggested way forward but also the way that existing partnership arrangements could be refreshed in order to best serve tourism implementation activity up to 2020. The stakeholder consultation included face to face and telephone interviews with key partners and stakeholders and an online survey which was completed by 108 businesses / organisations involved in Monmouthshire's visitor economy. An infographic summary of stakeholder feedback can be downloaded here.
- 3.7 The revised DMP aims to grow tourism revenue in the county by 10% in real terms value (from 2015 base) across the year, across all parts of the County, based on high quality visitor experiences. This is supported by the following objectives:
 - Consolidating Food Capital of Wales status for Monmouthshire
 - Consolidating and making further progress on the Walking Product Development Plan
 - Maximising the tourism benefits of the cultural offer as well as countryside and heritage
 - Establishing the County's cycling credentials on a sustainable base of events, routes, amenities and cycle friendly communities and accommodation
 - Encouraging investment in the serviced accommodation sector (especially following development of the International Convention Centre)

- Developing seasonal programmes of events which support the County's key product offers – Food, Heritage, Arts + Culture, Walking and Cycling
- Continuing to support vibrant, attractive, welcoming and distinctive towns and villages
- Establishing Monmouthshire's position as Wales' 'first' county through an iconic intervention at the entrance to Wales
- 'Resetting' partnership arrangements with 'neighbours' and between stakeholders within the county
- Ensuring that Monmouthshire's on and off-line content is distributed through all relevant channels and campaigns
- Through all activities to build the reputation of the County 'Monmouthshire' = high quality

Key challenges to Tourism Growth

- 3.8 Although showing healthy growth overall year on year, the vast majority of the area's 2.28m visitors visit Monmouthshire for the day, whereas the most significant benefits of tourism are generated by staying visitors. According to Monmouthshire's 2016 STEAM Report, the 21% of the county's visitors who stayed overnight in 2016 generated 70% (£133m) of the total tourism spend (£190m). The most valuable bedspaces are within the serviced sector, with each bedspace estimated to be worth £25,449.84 pa (according to the same report).
- 3.9 Monmouthshire's accommodation profile is skewed in favour of non-serviced accommodation which is performing less well than serviced accommodation in terms of occupancy and is less resilient (especially caravan and camping) in times of inclement weather.
- 3.10 The partnership arrangements proposed in the previous plan have not worked as intended and there is a need to refresh these as future support for tourism from Visit Wales is predicated on robust Destination Partnership arrangements involving public, private and community interests.
- 3.11 Uncertainty over Brexit.

4. OPTIONS APPRAISAL

4.1 The revised DMP is based on extensive consultation with stakeholders, including consultation on a revised draft DMP with feedback incorporated in the final version. The alternative to the revised DMP is no DMP. This would leave the county without a strategic plan in place to guide tourism development, management and marketing, and without a destination partnership established to oversee delivery of the plan. This would in turn leave the county without access to external funding to deliver tourism-related activity.

5. EVALUATION CRITERIA

5.1 An evaluation assessment has been included at Appendix A for future evaluation of whether the decision has been successfully implemented. The decision will come back to this committee in 2 years for review.

6. REASONS:

- 6.1 A revised DMP is needed to guide tourism development, management and marketing of Monmouthshire for the period 2017-2020. The revised DMP has been consulted on extensively to ensure it meets the existing and future needs of Monmouthshire businesses and communities and focuses diminishing resources on optimal areas of activity.
- 6.2 A new Destination Partnership needs to be established to deliver the plan and monitor progress in order to access external funding for tourism-related activity.

7. RESOURCE IMPLICATIONS:

- 7.1 The revised DMP is based on existing resources and access to external funding to deliver identified priorities.
- 7.2 The proposed partnership will deliver efficiencies in terms of:
 - Shared risk and reward
 - Economies of scale and better value for resources expended
 - The whole is often more than the sum of the parts
 - Elimination of duplication
 - A wider range of resources, talents and energies to call on

8. WELLBEING OF FUTURE GENERATIONS IMPLICATIONS (INCORPORATING EQUALITIES, SUSTAINABILITY, SAFEGUARDING AND CORPORATE PARENTING):

- 8.1 If the Destination Management Plan is approved it will have positive effects on all well-being goals, particularly in terms of delivery of the well-being goal for resilience, and will meet all of the sustainable development principles. Monitoring will be via the proposed Monmouthshire Tourism Action Group.
- 8.2 A Future Generations Evaluation is attached. This includes Equalities and Sustainability Impact Assessments (attached as Appendix 2).

The significant equality impacts identified in the assessment (Appendix 1) are summarised below for members' consideration:

Complete

The actual impacts from this report's recommendations will be reviewed in 2 years and the criteria for monitoring and review will include:

Complete

9. CONSULTEES:

Cabinet SLT

Head of Tourism, Leisure, Culture & Youth

The DMP was presented to Economy & Development Select Committee on 19 October 2017 and the committee's conclusions are as below.

Committee's Conclusion

- Tourism within Monmouthshire is on the right path. However, there
 are some areas that require further work. Some uncertainties
 beyond the County exist, such as Brexit and a potential tourism tax.
- A better connection is required between some of the Authority's objectives, aspirations and delivery.
- There needs to be a strong professional basis in terms of delivery.
- Tourist Information Centres and the Alternative Delivery Model were discussed.
- Internal synergies were discussed in terms of departments working collaboratively and setting priorities.

We resolved to endorse Monmouthshire's Destination Management Plan 2017-2020 prior to its consideration by Cabinet.

10. BACKGROUND PAPERS:

Monmouthshire Destination Management Plan 2017-2020

11. AUTHOR:

Nicola Edwards Food & Tourism Strategic Manager

12. CONTACT DETAILS:

Tel: 01633 644847

E-mail: nicolaedwards@monmouthshire.gov.uk

Appendix A Evaluation Criteria – Cabinet, Individual Cabinet Member Decisions & Council

Title of Report:	Revised Destination Management Plan 2017-2020
Date decision was	10 January 2018
made:	
Report Author:	Nicola Edwards

What will happen as a result of this decision being approved by Cabinet or Council?

What is the desired outcome of the decision?

What effect will the decision have on the public/officers?

Continued tourism growth in terms of economic impact, visitor numbers and FTEs

Effective destination partnership established with regular meetings of engaged partners / stakeholders Effective destination management of county with continued high levels of visitor satisfaction recorded Continual improvement in performance of destination marketing channels / activities External funding secured to deliver identified priorities

2 year appraisal (STEAM results are not available until 6 months into the following year)

What benchmarks and/or criteria will you use to determine whether the decision has been successfully implemented?

Think about what you will use to assess whether the decision has had a positive or negative effect: Has there been an increase/decrease in the number of users

Has the level of service to the customer changed and how will you know

If decision is to restructure departments, has there been any effect on the team (e.g increase in sick leave)

Ongoing monitoring of KPIs as above

2 year appraisal

, ,,

What is the estimate cost of implementing this decision or, if the decision is designed to save money, what is the proposed saving that the decision will achieve?

Give an overview of the planned costs associated with the project, which should already be included in the report, so that once the evaluation is completed there is a quick overview of whether it was delivered on budget or if the desired level of savings was achieved.

There are no additional costs associated with the project. It will be delivered within existing core tourism budget and resources and will enable access to external funding to deliver identified tourism priorities.

2 year appraisal

Any of	ther	com	men [·]	ts
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Monmouthshire Destination Management Plan 2017-2020





Ariennir yn Rhannol gan **Lywodraeth Cymru** Part Funded by **Welsh Government**

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Foreword

Welcome to Monmouthshire

Wales' first county - at least for most visitors to our country - and a chance to make a great first impression

Defined by water - the Usk, Monnow, Wye, Severn and 'Mon and Brec' Canal shape our county and connect us with our neighbours

Our inspirational landscapes, border-country heritage, intriguing creativity and above all tasty local produce give the county its very special character

Our name might not always be familiar but our shared destination brands certainly are: Brecon Beacons and Wye Valley

This plan is about defining what we want from tourism, renewing the way we work together, converting our assets into memorable visitor experiences, and making sure visitors know about them

Above all we want 'Monmouthshire' to be a mark of genuine and trusted tourism quality

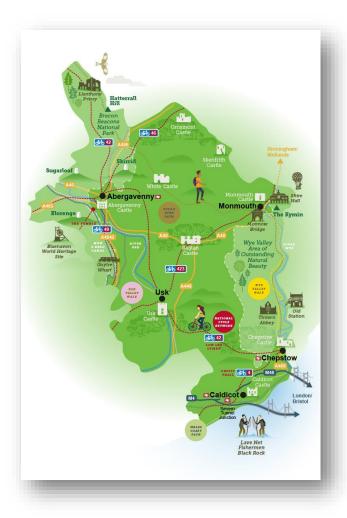
Welcome to Monmouthshire.....

Executive Summary

This plan builds on the previous destination plan for the county which ran from 2013-2016.

Strategic Context

The Wales Tourism Strategy 'Partnership for Growth' sets a target of 10% real terms increase in revenue from 2013 to 2020. In its own Tourism Framework the region increased that target to 15%. To help focus the development of visitor experiences the 'Year of Adventure' in 2016 has been followed by 'Legends' in 2017 with 'The Sea' and 'Discovery' to follow. The new Wales Brand 'This is Wales' sets 5 tests for tourism projects:



- ✓ Surprise and Inspire
- ✓ Change Perceptions
- ✓ Elevate Our Status
- ✓ Do Good Things
- ✓ Be Unmistakably Wales

Achievements

Ambitious targets were set in the previous plan but based on historic prices; progress against those specific targets is as follows

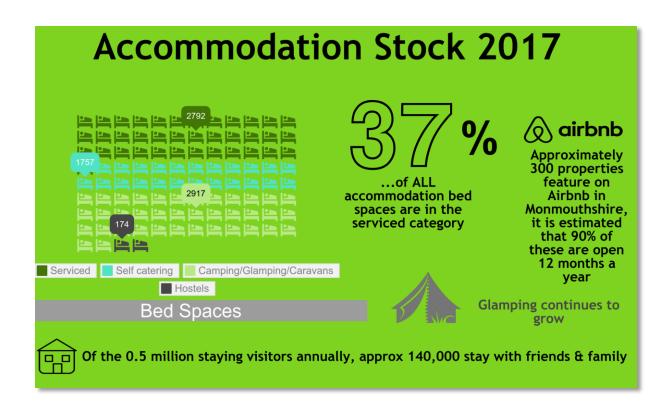
STEAM ¹	Target 2015	Actual 2015	Growth since 2012
Visitors	2.5m	2.2m	7.1%
Economic Impact	£200m	£187m	18.0%
Employment FTE	4000	2744	1.5%



Where we are now

-

¹ Scarborough Tourism Economic Activity Monitor (STEAM) is a model used by all Local Authorities in Wales to track the volume and value of tourism.





Our Vision - Where we want to be by 2020

Monmouthshire has enhanced its status as the Food Capital of Wales, but now as much for great value everyday eating across the county as Michelin-starred fine dining. Festivals and food trails guide visitors to the best local produce to enjoy here or take home. And that legendary food and drink tastes so much better with a background story...

As a legacy of hosting the Eisteddfod in 2016, the County's reputation for arts, culture and creativity is now growing to match that for stunning landscapes and heritage attractions - after all this historic border country was the birthplace of British tourism **and** the picturesque movement.

Driven by reputation-building participation and spectator events, Monmouthshire is fast becoming Wales' most welcoming county for road and lane cycling, with the offer developed in the same sustainable and successful way as walking, itself given fresh impetus by connection to the England Coast Path. As the home of the Welsh Grand National, the County is making more of its wider sporting heritage too. A '4 seasons' programme of events is encouraging year round, longer and overnight visits.

Our visitors are also discovering new and surprising corners of the County -like the 'big skies' and intricate landscape of the Living Levels - given confidence to explore by targeted communications, well-informed hosts, timely and relevant information and enthusiastic Ambassadors.

The opening of the Wales International Convention Centre 'next door' at Celtic Manor in 2019 has been the trigger to bring forward long-needed investment in the serviced accommodation base, supported by tourism-friendly planning guidance. Big name 'brands' on major routes are joined by rural boutique hotels delivering a unique 'sense of place'. At last, Wales 'first' County is exploiting its superb communications network with our M4 and M5 corridor markets and proximity to the business centres of Bristol, Cardiff and Newport.

Active in the wider City Region and with a major stake in both the Brecon Beacons and Wye Valley - destinations with international recognition - it is good to see significant improvement in collaboration with 'neighbours' and between public and private sector partners based on a clear understanding of delivery roles, as public funding continues to diminish.

We are not competing with established destination brands but delivering great experiences for them - the 'Monmouthshire' name has now become a stamp of genuine and trusted tourism quality.

Strategic Aims and Objectives

To grow tourism revenue to the county

- > By 10% in real terms value (from 2015 base)
- > Across the year
- Across all parts of the County
- Based on high quality visitor experiences

Supported by the following objectives

- To consolidate Food Capital of Wales status for Monmouthshire
- To consolidate and make further progress on the **Walking** Product Development Plan
- To maximise the tourism benefits of the cultural offer as well as countryside and heritage
- To establish the County's cycling credentials on a sustainable base of events, routes, amenities and cycle friendly communities and accommodation
- To encourage investment in the serviced accommodation sector (especially following development of the International Convention Centre)
- To develop a seasonal programmes of events which support the County's key product offers - Food, Heritage, Arts + Culture, Walking and Cycling

- To continue support for vibrant, attractive, welcoming and distinctive towns and villages
- To establish Monmouthshire's position as our 'first' county through an iconic intervention at the entrance to Wales
- To 'reset' partnership arrangements with 'neighbours' and between stakeholders within the county
- To ensure that **Monmouthshire** on and off-line **content** is distributed through all relevant channels and campaigns
- Through all activities to build the reputation of the County
 'Monmouthshire' = high quality

Action Programmes

Programmes	Action Areas
Headline	
Programmes	
The	Encourage upgraded and increased capacity in line with
Accommodation	2013 Opportunities report and take advantage of WICC
Offer	development (including wider business tourism)
The Activities Offer	Develop the Monmouthshire Cycling offer using the same
	successful and logical methodology as for Walking
	concentrating on a manageable number of viable routes
	e.g. canal, Living Levels. Consolidate and continue
	development of the Walking Offer
Wales Food Capital	Broaden impact of Food Capital status by concentrating on
	the 'everyday' offer to complement the high end product.
	Encourage VW to consider a Year of Food
Cultural Product	Building on its rich 'border country' heritage, develop a
Offer	contemporary creative offer to sit comfortably alongside
	food and activities e.g. open studios to complement open
	gardens. Support development of cultural infrastructure

	and venues. Develop a landmark feature at the border to			
	reflect excellence, creativity and innovation			
The Monmouthshire	Encourage events that create year-round added value,			
Season	support emerging products and celebrate the County's			
	strengths: Walking, Cycling, Food and Drink, Culture and			
	Heritage especially those of national status. Use events			
	creatively to respond to Wales 'Years of' initiative e.g.			
	extended River Wye Festival for Year of the Sea			
Support				
Programmes				
A new Partnership	Develop a new delivery model for destination development			
	and marketing in Monmouthshire			
Welcoming Places	Encourage each town to play to its distinctive historic and			
(Towns, villages and	contemporary strengths and therefore enrich the overall			
countryside)	visitor experience e.g.			
	Chepstow - Walking and Sporting Hub			
	Monmouth - Local 'Legends'			
	Abergavenny - Food and Drink			
	Caldicot - Capital of the Levels			
	Usk - Town of Flowers			
Welcoming People	Signpost business skills provision and maintain the			
	Ambassador cohort			
Visitor Information	Identify and implement more cost effective and dispersed			
	methods for delivering timely and relevant visitor			
	information building on the expertise and resources of the			
	key TIC hubs			
Content creation	Develop consistent content on Monmouthshire products			
and distribution	and make it available through a variety of channels and			
	partner campaigns			
Customer	Customer communications and visitor research			
Relationships				

1. Current Climate

1.1. Scene Setter

This plan covers the period 2017 to 2020 and replaces the plan put in place in 2012, while acknowledging that not all actions outlined in that plan have yet been fully delivered.

Activity has involved:

- Reviewing development and marketing priorities to ensure that they are fit for purpose
- Identifying the optimal areas on which to focus activity in the next three years
- Reflecting on the needs of Monmouthshire's businesses and communities

There has been acknowledgement of the impact and potential of Cardiff Capital Region's City Deal in order to ensure that the area contributes fully to regional growth. It is also essential that Monmouthshire's activity is complementary to that of Visit Wales, assisting in achieving Wales' overall growth target (value of tourism) of 10% or more by 2020.

An invaluable aspect of the work (in terms of the plan's ultimate success and longevity) has been consultation with the destination stakeholders and partners. This has informed not only the suggested way forward but also the way that existing partnership arrangements could be refreshed in order to best serve tourism implementation activity up to 2020.

1.2. Strategic Context

The context for tourism development and marketing in Wales is set by the national tourism strategy Partnership for Growth 2013-2020. After a mid-term review in 2016

it sets the following priorities (items particularly relevant to Monmouthshire are in bold):

Promoting the Brand

- Building Wales' profile; rolling out the series of Themed Marketing Years with Year of Adventure in 2016, Year of Legends in 2017 and Year of Sea in 2018, underpinned by new product experiences and events.
- Evolving the product led approach; promoting relevant holiday types, iconic products and distinctive destination brands and experiences to meet market needs.
- Attracting high-growth markets; continuing to prioritise the domestic holiday market, taking a tightly targeted approach in our priority international markets of Ireland, Germany and US and focussing on partner-led and tactical opportunities in wider international markets.
- Refocussing marketing activity; delivering an appropriate balance of marketing activities between and within each target market based around market growth potential, resource availability and opportunities to collaborate with partners.
- Targeting new high yield markets; securing additional resources to target the Business Events market, supporting Cruise Wales and supporting golf marketing, with a view to greater private sector engagement after the Seniors Open in 2017.
- Becoming digital-first; developing an integrated digital gateway for Wales, improving www.visitwales.com and Visit Wales international web sites, developing the content ecosystem for Wales and growing social media communities.
- Driving spend and profitability; Visit Wales will continue to focus on increasing overall demand and interest in visiting by using digital and trade channels to filter interest into leads for the industry.

Product Development and Major Events

- Flagship attractions; particularly those providing distinctive and unique experiences that can attract new demand and all weather, year round visits.
- Quality accommodation; particularly high quality branded hotels and upgrades to quality accommodation that meet changing market demands.

- Business and Events; products to cater for **Business and Events** markets capitalising on proposed **Wales International Convention Centre**.
- Cruise; Develop modern cruise infrastructure at key ports.
- Development of **Heritage and Cultural experiences**; investment in the visitor experience and **accommodation provision at landmark heritage sites**.
- Food and Drink; strengthen Wales' growing reputation as a **food destination** including progressing priorities set out in the Food Tourism Action Plan.
- Utilisation of emerging technology; industry to harness new technology to create exciting, transformative visitor experiences.
- Attracting new **high profile events** and developing existing events; drawing high spending visits from outside Wales.
- Supporting the Thematic Years with anchor events.
- Maximising branding opportunities at events.

People Development

- Continue to **influence training and apprenticeships** schemes to remain in step with changing industry and customer needs.
- Drive business use of the Welsh Government Skills Gateway Business Online Support Service.
- Support destinations to achieve **World Host Destination status**.
- Introduce a National Tourism Award for excellence in customer service in 2017/18.
- Investigate development of a customer service element in the Welsh Baccalaureate.
- Progress the Learning Journeys project to develop best practise across the industry.
- Support initiatives aimed at changing perceptions of careers in tourism.
- Increase provision of guides and local ambassadors with suitable language skills.
- Work with the industry to consider opportunities for a new hospitality school in Wales.

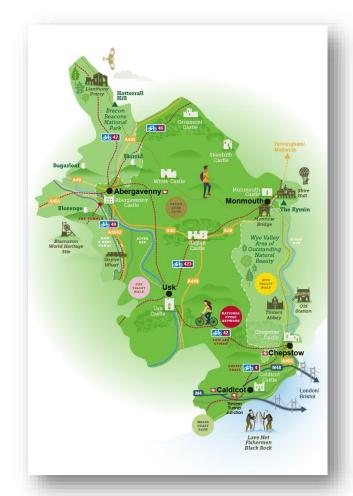
Place Building and Partnerships

- Refocus support for the Destination Partnerships to drive forward key actions
 in line with their plans and wider strategic priorities.
- Identify destinations with market strength to be promoted as lead subnational destination place brands.
- Review the role and support for Tourism Associations.
- Deliver the EU funded strategic tourism infrastructure investments at the eleven specified destinations across Wales.
- Strengthen the links between the Regional Fora, Destination Management Partnerships, local tourist associations and Sector Representative Industry Bodies.
- Ensure that tourism is prioritised in the plans of the Regional Economic bodies.
- Promote the new online support for the industry and develop a sustainable approach and distinctive sense of place.
- Provide better evidence to key decision makers at a local level to ensure budgets are protected to reflect the impacts of the visitor economy.
- Ensure that **tourism needs are considered in relevant transport infrastructure** developments including better connectivity via the main air and sea ports of entry, improvements to the M4, rail electrification and franchise agreements.
- Work with transport operators and carriers on route promotion to visitors.

1.3. Achievements

The previous highly ambitious Destination Plan formally ran from 2012 to 2015 with the following developmental objectives:

- To achieve a more strategically driven and co-ordinated approach to developing the visitor product of Monmouthshire
- To focus firmly on priorities in order to make the best use of available resources
- To engage tourism businesses and stakeholder organisations in productive partnership working that is relevant to their interests and makes the best use of available budgets and manpower resources
- 4. To develop year-round visitor demand
- To increase visitor satisfaction with the Monmouthshire visitor experience



- 6. To drive up tourism business performance in the county
- 7. To responsibly grow the economic, environmental and social contribution of the visitor economy of Monmouthshire
- 8. To contribute significantly to the development of the regional and national visitor economy in Wales²

Actions were based on 7 programmes:

- 1. Tourist Accommodation Development
- 2. Town & Village Visitor Experience Development Plans
- 3. Walking Product Development
- 4. Food Tourism Product Development

² Partnership for Growth, the national tourism strategy, sets a target of 10% real terms growth for the period 2013 - 2020

- 5. Festivals Development
- 6. Visitor Information
- 7. Tourism Skills & Business Support

Monmouthshire's tourism performance over the previous plan's life (between 2012 and 2015) has been very encouraging - (10% real terms growth in terms of economic impact, 8.7% growth in visitor numbers and 1.5% growth in FTE jobs) with exceptional growth (6.6%) seen between 2014 and 2015 which was above the national (5%) and regional average (6%). A summary of STEAM results based on both historic and indexlinked prices can be found at Appendix 1.

Ambitious targets were set in the previous plan but based on historic prices; progress against those specific targets is as follows

STEAM ³	Target 2015	Actual 2015	Growth since 2012
Visitors	2.5m	2.2m	7.1%
Economic Impact	£200m	£187m	18.0%
Employment FTE	4000	2744	1.5%

To drive these numbers, there was significant progress on delivery of the Plan's developmental priorities, whether in terms of the experience visitors find on the ground in villages, towns and attractions, the focus on walking, the consolidation of the County as Wales' Food Capital, the programme of events or the quality of the product database which drives marketing and communications. Impacts on the overall tourism asset base are explored later in this report (Section 3).

Monmouthshire still faces challenges however, not least in seeking to reverse the previous decline in serviced accommodation stock (although showing an encouraging

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³ Scarborough Tourism Economic Activity Monitor (STEAM) is a model used by all Local Authorities in Wales to track the volume and value of tourism.

direction at this time) the provision of visitor information and services and the way it can most successfully market the County in closer partnership with the industry and its neighbours.

The previous Plan relied heavily on the public sector providing a lead role in each of the programme areas but progress was inevitably compromised by a rapidly changing operating and political environment and the impact of falling public sector funds and resources.



Consumer Marketing

The previous Destination Plan specifically excluded consumer-marketing actions. These were outlined in a separate plan and were predicated on agreements that Monmouthshire products and content developed through the Destination Plan would be carried by the consumer-facing brand campaigns for Wye Valley & Forest of Dean and Brecon Beacons, via protocols between Monmouthshire County Council (MCC) and Wye Valley and Forest of Dean Tourism Association (WVFDTA), and the Brecon Beacons Sustainable Destination Partnership (via Brecon Beacons National Park Authority).

In the event, it proved impractical to implement these proposals fully, as originally devised, to guarantee full marketing distribution of Monmouthshire product, and MCC felt obliged to invest resources in developing the www.visitmonmouthshire.com website with experiential thematic content, and building and communicating with a consumer database as well as acting as data champion for tourism supply-side product information within the Visit Wales Guestlink protocol.

This latter kind of work is unglamorous, largely unnoticed and absolutely necessary.

N.B. This revised plan does contain recommended marketing actions

1.4. Working Arrangements

Destination Partnerships

Currently there is no Destination Partnership for Monmouthshire, at least as envisaged in the previous Destination Plan. As identified above the intention was that the County would ideally also work through and actively participate in the 'neighbouring' partnerships serving Brecon Beacons and Wye Valley and Forest of Dean, with industry representation led by Brecon Beacons Tourism in the north/west and WVFDTA in the south/east respectively. In hindsight the unintended consequence of this recommendation, which was primarily linked to pragmatic marketing actions only, has been to fragment working relationships.

Political and organisational complexity is built in to both destinations as they cross Local Authority (LA) and national borders, making partnership working challenging. The Brecon Beacons Destination Partnership, facilitated and supported by Brecon Beacons National Park Authority (BBNPA), is currently reviewing its Tourism Strategy and Destination Action Plan. A revised Wye Valley and Forest of Dean Destination Plan is also in development.

Wye Valley and Forest of Dean Tourism Association (WVFDTA) www.wyedeantourism.co.uk

WVFDTA has around 80 (out of its 300) members in Monmouthshire and is a company limited by guarantee. (A generalisation perhaps but Monmouthshire provides the established accommodation base while the Forest of Dean specialises in attractions and activities). It has a paid staff resource providing strategic leadership, marketing and administration capacity and a voluntary board of directors. It is a key partner in the WVFD Destination and is recognised as a Destination Management Organisation (DMO) by Visit Britain/ Visit England. It currently concentrates on marketing activities but with aspirations to get more involved in destination development activities.

Brecon Beacons Tourism (BBT) www.breconbeaconstourism.org

Brecon Beacons Tourism (BBT) is the key industry partner in the Brecon Beacons Sustainable Destination Partnership. BBT has around 250 members, is joint 'owner' of the Brecon Beacons destination website, has a paid executive, and delivers a range of networking, business-to-business and business-to-consumer benefits and activities against an annual business plan.

Abergavenny and District Tourism Association (ADTA) www.visitabergavenny.co.uk

ADTA has around 100 members but with a higher proportion of retail, food and drink and other ancillary categories. It is affiliated to BBT and many ADTA members have also joined BBT in their own right⁴. As with many other purely voluntary TAs in Wales, ADTA is constrained by capacity issues in terms of time and resources.

Regional Working

MCC represents the County on the 10-authority regional Destination Management Group (DMG) and Destination Implementation Group (LA Tourism Officers), where discussion is currently focused on the strategic tourism opportunities within the Cardiff Capital Region City Deal mechanism. The DMG is currently commissioning a

⁴ Wherever they are located in the county, Monmouthshire businesses often choose to join more than one destination association. As in other parts of Wales there are many however who choose to join none.

Destination Investment Plan to inform City Deal spending plans. Ahead of this plan Monmouthshire's capital investment priorities have been identified as:

- Wales Gateway Feature (on the Living Levels area close to border)
- Walking Product infrastructure and support (completion)
- (Road and Lane) Cycling Product Development
- Serviced Accommodation Development
- Business Tourism Product Development

Monmouthshire participates in the regional Southern Wales Campaign, which covers travel trade and attractions marketing www.southernwales.com.

Visit Wales (<u>www.visitwales.com</u>)

MCC and the industry associations are invited to meetings of the South East Wales Tourism Forum, which is Visit Wales' preferred second-tier mechanism for industry engagement.

Visit Wales is the most significant external public funder of tourism development and marketing for Monmouthshire through:

- Regional Tourism Engagement Fund (revenue: for Destination Partnership activity)
- Tourism Product Innovation Fund (revenue: private sector)
- Tourism Investment Support Scheme (capital: public realm⁵ and private sector strands)

In addition VW has allocated EU capital funds to 11 transformative 'Attractor' projects across Wales, one of which borders Monmouthshire - work on the "Mon and Brec" Canal.

Blaenavon World Heritage Site (www.visitblaenavon.co.uk)

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⁵ This strand is derived from Rural Development Programme funding. The rural wards of the county also have access to Leader funds through the Vale of Usk Local Action Group shared with Newport.

MCC has a place on the Blaenavon World Heritage Site Management Committee. As lead body Torfaen CBC has commissioned a review of the Blaenavon World Heritage Site Management Plan. In terms of access to and enjoyment of the World Heritage Site the Draft Plan identifies that the primary 'way in' for visitors should be the walking, cycling and other activity opportunities offered by the landscape with the heritage 'story' and sites providing additional visitor value. MCC is specifically identified as having a supporting role in terms of rationalising the network of walking and cycling routes and developing loops and links and promoting the National Cycle Route multi-user trail between Pontypool, Abergavenny and Brynmawr.

Wye Valley AONB (<u>www.wyevalleyaonb.org.uk</u>)

The Wye Valley Area of Outstanding Beauty (AONB) covers parts of Monmouthshire, Herefordshire and the Forest of Dean.

The Wye Valley AONB Joint Advisory Committee has a place allocated for a tourism industry representative and WVFDTA have been invited to fill that position. MCC leads the officer technical group. The AONB Management Plan is supportive of sustainable tourism and has led significant Destination Development activities in the past (e.g. Wye River Festival, Overlooking the Wye Landscape Partnership Scheme). Usefully the AONB straddles 3 county and 2 national borders, lying at the heart of the wider Wye Valley/ Forest of Dean destination, but capacity issues have prevented it getting more involved in tourism Destination Management more directly.

Living Levels

MCC is a leading partner in the Living Levels project, which covers the coastal lowlands south of the M4 from the River Wye to the River Rhymney, currently the subject of a substantial Landscape Partnership Scheme bid. This will deliver landscape, interpretation and access improvements to a less visited part of the County, including the M4/ M48 corridor 'gateway' to Wales.

Vale of Usk Local Action Group

Facilitated by MCC, the LAG is delivering the LEADER programme in rural wards of Monmouthshire and Newport, based on a Local Development Strategy. There is

tourism industry representation on the LAG. Tourism initiatives can be supported through Theme 1 of the LDS 'Adding Value to Cultural and Natural Heritage' but only feasibility work and pilot projects are eligible. A useful by-product of the LAG is closer cross-border cooperation with Newport.

Monmouthshire County Council

MCC itself has lost DM-focused resources over the period of the last Destination Plan. Aside from operational TIC staff only 2 staff members cover the function currently, and even then not exclusively.

Unlike many LAs in Wales MCC still directly operates a Tourism Information Centre in Chepstow and supports (along with BBNPA, Abergavenny Town Council, St Mary's Priory Development Trust and local volunteers) the Abergavenny TIC and other Tourist Information Points across the County e.g. Shire Hall, Monmouth.

MCC is currently undertaking an extensive and lengthy management review of how leisure, cultural and tourism services will be delivered from 1st April 2018. 2 clear options have emerged:

- An external delivery model eg 'arms-length' Trust
- Internal service transformation

A final decision is not expected until after the County Council elections in May 2017, but may have a significant impact on how this plan is prioritised and delivered, not least the need for a commercial approach to providing Information Centres.

MCC has member representation on both the Brecon Beacons National Park Authority and Wye Valley AONB. MCC also leads the Technical Officers Working Party of the Wye Valley AONB.

2. Where we are

2.1. Demand Factors and Competitive Position

Although showing healthy growth overall year on year, the vast majority of the area's 2 million annual visitors are visiting for the day. STEAM⁶ figures are shown below.

Visitor Type	2012 - Number	2015 - Number	% Change
Staying	0.443 million	0.494 million	+ 11.7
Day	1.573 million	1.696 million	+ 7.8

This is potentially a reflection of ease of access from nearby urban areas in Wales and England and as well as looking for ways to convince visitors to stay overnight, priority should be given to finding ways to maximise secondary spend revenue whilst those day visitors are in the area; highlighting retail and food opportunities as well as consolidating event programming. The 2016 Visitor Survey (⁷Beaufort) corroborates the above STEAM figures recording that

"Visitors to Monmouthshire are more likely to be on a day trip than visitors to Wales as a whole (at 94% compared to 88% across Wales). The proportion of staying visitors to the area is half that of Wales overall (6% compared to 12% overall)"

However, although in the minority in terms of volume of visitors, it is those who do stay that add significantly to spend levels. Of the £187 million income attributable to tourism in 2015, £134 million of that came from staying visitors compared to £53 million derived from day visitors.

NB: It should also be noted that overnight stays are increasing; growth of approximately 12% was recorded in the period 2012-2015

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⁶ STEAM Reports 2012 and 2015

⁷ Visitor Survey 2016 Beaufort

In the 2016 survey, the proportion of visitors to Monmouthshire coming from England, Scotland and Northern Ireland was similar to the proportion of visitors who came from parts of Wales (48% and 45% respectively). Monmouthshire's proximity to England explains a slightly higher number of English visitors than the Wales average and although only 7% were of overseas origin this is higher than the average across the whole of Wales (where only 4% of visitors are international). Also higher than the average of across Wales is the proportion of couples visiting the area.

Something that is clear from consultation and survey results (and aligned to the depth of product across the database that Monmouthshire maintains) is the positive way in which many different businesses view themselves as very much part of the local tourism/visitor economy. E.g. retailers gave their views alongside more "direct" tourism operators who ran accommodation and attractions locally.

Additionally, survey results suggest a turnover of operators given the numbers who have been in business for 5 years or less. 16 respondents indicated that they had been involved in the tourism sector for 12 months or less and 28 recorded involvement of between 1 and 5 years.

This is not always the case in other destinations and represents a clear opportunity to further develop a consistent, quality visitor product across the board.

Several principal factors may impact on demand for Monmouthshire as a destination of choice for both day and staying visitors. Some of the following are further discussed in section 4.4. They are shared considerations for all UK destinations and include

Brexit - while there is still uncertainty around the longer term impact of Brexit the vote had an "immediate, positive impact" ⁸(Forwardkeys Research) on tourism to the UK in the latter part of 2016 when a drop in the value of sterling saw an increase in bookings from Europe and further afield as well as from value hungry domestic tourists who chose to holiday at home.

Short Breaks - UK holidays are also maintaining a holding pattern of sustained

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⁸ Forwardkeys Research 2016

growth in the short break sector. In 2016, for the second consecutive year, the proportion of Britons taking a short-break (i.e. up to three nights) at home increased⁹.

"Safety first" would appear to be a major consideration for many. People have chosen to holiday in more traditional destinations and also to seek out UK locations that offer a borderless, hassle free trip¹⁰.

Experience based breaks - recent research¹¹ shows that people want more out of their life and their time away than ever before. They look to make authentic connections on a physical, emotional, spiritual, social and intellectual level. Experiential tourism is able to assist with this and has grown in recent years.

Social media peer-to-peer sharing has helped to fuel the above and acted as a platform for peer recommendations. Holiday choices influenced by trusted friends and family will continue and point to the encouragement of word of mouth through positive reviews and social sharing. As recorded by Nielsen "92% of consumers trust online content from friends & family above all other forms of brand messaging". Perhaps even more significantly, that same research shows that online reviews play such a strong part in the decision making process that "(consumers)...trust strangers second most - far more than they trust content from brands."¹²

Improved connectivity and a rise in mobile phone growth and usage tipped the balance of internet search in November 2016 with more users around the world accessing the internet from mobile devices than from desktop computers for the first time.

Digital media - this plays a central role in the travel planning and booking process.

¹⁰ BRCD Holiday Trends 2017

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⁹ BRCD Holiday Trends 2017

¹¹ BRCD Holiday Trends 2017

¹² Nielsen Research 2016

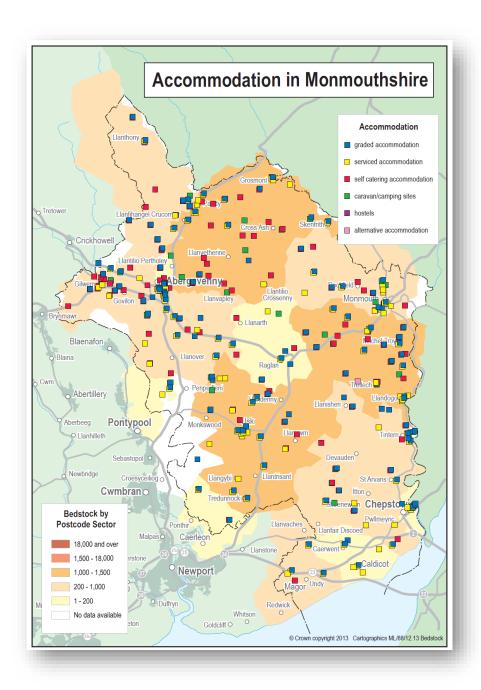
On average, Britons took around 5 1/2 hours to dream, plan and book their main holiday in 2015 using a combination of online resources, 4 in 5 were peer-led (word of mouth, friends' social media or review sites) or expert-led (travel agents) while search engines also played a major role.

"Years of..." theme - in the Wales context there is an opportunity to be grasped for the area maximising opportunities created by Visit Wales' Year of Legends (2017), Year of the Sea" (2018) and Year of Discovery (2019).

2.2. Supply Factors

Accommodation

The map below (based on 2013 statistics) shows that accommodation is well spread across the whole county but with the greatest concentrations centred on Abergavenny/ Black Mountains and the Wye Valley



According to official figures¹³ the accommodation stock within Monmouthshire has seen change in the last five years (2012-2017), predominantly in the non-serviced touring and caravan and camping category, although this is largely a reflection of reclassification rather than overall reduced stock.

Although there have been fluctuations from 2012, in real terms, over the last year (2015-2016) the headline change is 1 additional 50+ room property.

¹³ STEAM and Bed Stock Reports 2016

It should be noted that a reclassification from 4 bedspace family rooms to 2 bedspace twin/double rooms by one 50+ room hotel has reduced the number of serviced bedspaces despite the opening of one additional 50+ room early in 2017.

'Glamping' (which includes Yurts, Teepees, Eco Pods, Shepherd's Huts) did not feature as a category in 2012 but is now a growing category in the area. Previously this fell under 'Self-Catering' or 'Caravan and Camping' depending on the business type. Narrow boats fall under the non-serviced categorisation.

It should be borne in mind that the figures for bed stock presenting on Airbnb would suggest higher numbers operating 'under the radar'. Barely featuring at the time of the last strategy (as although founded in 2008 the site was still niche) Airbnb had become a major force in the Online travel Agency (OTA) and social media community and now offers experience booking as well as accommodation reservations.

As at March 2017, the site offers approximately 80 accommodation options in the wider Abergavenny area, 43 in the Wye Valley/Ross on Wye area, 29 around Caldicot, 54 in and around Chepstow, 39 around Usk and 114 in Monmouth.¹⁴

NB: Where identifiable Airbnb properties are included on the county's product database and are factored into overall bed stock figures. Only those open all year are recorded, I.e. approximately 90% of all existing Airbnb establishments.

Although there is overlap with some known bed stock, many of these properties are "off the grid" in terms of knowledge and influence of Monmouthshire's activities (including skill development opportunities).

This is a position shared with virtually every recognised destination in the UK (as well as further afield) and is important to note as the rise in homestay will undoubtedly impact on the overnight stay capacity and pattern with the area, albeit that it will be extremely difficult if not impossible to effectively monitor that impact.

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¹⁴ Even if Monmouthshire specific search terms are used Airbnb will, of course, offer results which are based outside the county

Accommodation	Businesses	Bed	Businesses	Bed	Change
Category	2012	Spaces	2017	Spaces	
		2012		2017	
Serviced					
accommodation					
+50 room hotels	2	790	3	767	+1 Property
					-23 spaces
11-50 room hotels	24	1171	26	1140	+2 properties -
					-31 spaces
<11 room hotels/others	106	911	113	885	+7 properties -
					-26 spaces
Serviced total	132	2872	142	2792	+10
					properties
					-80 bedspaces
Non-serviced					
accommodation					
Self catering	166	1217	219	1583	+53 properties
					+366 spaces
Static caravans/	1	44	3	44	+2 properties
chalets					+0 spaces
Touring	35	3159	27	2767	-8 properties -
caravans/camping					-392 spaces
Not-for-hire statics	0	0	0	0	
Glamping			14	106	New stock
					category
Hostels			4	174	+4 properties
					+174 spaces
Non-serviced total	202	4420	267	4674	+61
					properties
					+80
					bedspaces
Total	334	7292	409	7466	



Other Tourism Assets

Destination partners accomplished much during the life of the previous plan in terms of the wider product offer and destination infrastructure. The headline products such as the **food and drink offer** continued to gain momentum and further advanced the county's reputation (and this is borne out by satisfaction levels and recognition of the sector by both operators and visitors).

In the **heritage** context, Caldicot Castle- a key attraction-laid the foundations for its development into a major events venue in the county and also opened a new catering outlet (tea room) to serve customers while Monnow Bridge and Gate (part of Monmouth's town walls) undertook refurbishment and physical access improvements as well as implementing a volunteer training programme in order to deliver guided walks.

Dark Sky Discovery Site status was awarded to five of Monmouthshire's heritage sites; Abergavenny Castle & Castle Meadows, Black Rock, Caldicot Castle, Goytre Wharf and Skenfrith Castle and this adds significantly to not simply product appeal but also awareness raising of the county in the UK context.

Walking remains a popular (and growing) facet of the county's product offer and with the advent of the Wales Coast Path (WCP) in 2012 loops were developed to Caldicot and Caerwent via the Severn Tunnel Junction and Caldicot train stations with 21 "kissing" (pedestrian) gates installed plus a range of complementary way marker posts to maximise opportunities to exploit the national route.

Notably, enhancement of the Usk Valley Walk enabled better access and links to Abergavenny town centre and transport points via Castle Meadows and three new, interpreted loops - the Time travelling trails- were developed from the Wales Coast Path and Offa's Dyke, namely Sudbrook, Shirenewton and Wentwood. The Tunnel Centre (Sudbrook) has provided enhanced interpretation and walking facilities along the WCP while sculptures have added to both the Offa's Dyke National Trail (marking the start and finish) and the WCP (at Chepstow). The former well known Trail has also benefitted from loop development. The Nedern Trail (a short linear way marked walk starting from Caldicot Castle and based on the Nedern brook) has also been enhanced with interpretation panels and benches.

In addition to physical developments two new walking festivals have been established; Chepstow (April) and also MonDean (formerly the Monmouthshire Walking Festival) that takes place in October.

Delivery of a "Walkers are Welcome" capital grant scheme helped ensure that an additional 9 accommodation businesses are now particularly "walker friendly" with facility upgrades such as drying areas. Significantly, Abergavenny, Chepstow, Monmouth and Tintern have all achieved "Walkers are Welcome" *town* accreditation in recognition of their walker friendly welcome /product.

Improved interpretation, signage and access to the county's rivers and waterways has meant that visitors can derive more enjoyment from some of the county's natural assets and these projects include:

 A new visitor centre at Llandegfedd Reservoir and a 10km way marked trail around the reservoir that links to that centre

- River interpretation and fishing information panels on the rivers Monnow and
 Wye near Monmouth
- "Mon and Brec" Canal interpretation which has seen provision of panels based on Michael Blackmore watercolour paintings and interpretive/canal orientation map benches on the Monmouthshire stretch of canal (supplemented by a new Canal history leaflet)
- The St Teilo's Church Gavenny riverside project that focused on riverbank protection, footpath extension and interpretation panels
- Tintern Wye riverside resurfacing of a track forming part of the Wye Valley Walk alongside provision of new Wye Valley Walk panels at Tintern and Piercefield
- Provision of train related bespoke cycle racks at The Old Station

The **cycling product** in the county has witnessed a huge boost in popularity via the number of high profile cycling events held in recent years; particularly the British Cycling National Road Championships (2014) and Stage 3 of the Tour of Britain as well as Velothon Wales.

Visitor signage, an essential element of county destination management and an essential aspect of an enjoyable trip, has been consolidated with comprehensive signage schemes in both Monmouth and Usk. (A similar scheme was developed for Abergavenny but unfortunately this could not be implemented due to trunk road complications and costs). These larger initiatives are complemented by area specific enhancements such as:

 Abergavenny's refurbished fingerpost signs, new town maps, visitor information panels at the train station, directional signing to St Mary's Priory/Tithe Barn/TIC and a welcome sign for St Mary's Priory, street light banners conveying key tourism messages and The Tumble iconic cycling hill climb signs.

- Chepstow's refurbished fingerpost signs, pedestrian signs linking the town centre and the train station
- Monmouth's refurbished fingerpost signs, 'Wikipedia town' sign plates, street light banners conveying key destination messages, 'Market Town' interpretation panels and Nelson Garden directional signs
- Caldicot's additional brown tourism signs and welcome signs for the Castle, and new town centre noticeboard.
- Magor's brown and white signage for 'Historic Magor Square' and Magor Marsh
- **Tintern's** enhancements to two sites within the village including timber fingerpost signs and improved highway signage
- Caerwent's new village entry signs

2.3. Consultation and Survey Results

Extensive consultation was undertaken to inform this plan:

- A detailed on-line industry survey with well over 100 responses
- A workshop with senior MCC planning, culture, economic development, placeshaping, countryside and tourism staff
- A presentation and discussion with MCC's Economy Scrutiny Committee
- One-to-one discussions with key industry and public sector stakeholders

The online survey took place over 3 weeks in November/December 2016. Disseminated via partner database and social media channels, a total of 108 respondents took part. We communicated with a wide cross section of established accommodation providers, attraction operators, activity operators and representative bodies (stakeholders with an interest in the visitor economy).

A copy of the survey form can be found at Appendix 2. A summary of results follows as does a visual (infographic) of key elements (to follow after comments)

Who took part?

The 108 respondents were fairly spread in geographic terms (see figure 1)

Figure 1

NP16		25.93%	28
NP25		23.15%	25
NP7		19.44%	21
NP15	_	9.26%	10
NP26		4.63%	5
NP18		1.85%	2

43 accommodation establishments took part with eating out, retail, attractions, voluntary and public sector organisations making up the remainder.

The above is indicative of the level to which many different businesses view themselves as very much part of the local tourism/visitor economy and encouraging that they were keen to give their views.

Just over half the respondents had been involved with the tourism sector in Monmouthshire from 5 to over 10 years but it was interesting to see that 16 businesses had been involved for less than 12 months.

(See figure 2 overleaf)

A healthy 59% of stated that they felt "very well" or "quite well" informed about Monmouthshire County council's current activity to support tourism. (See figure 3 overleaf).

Figure 2

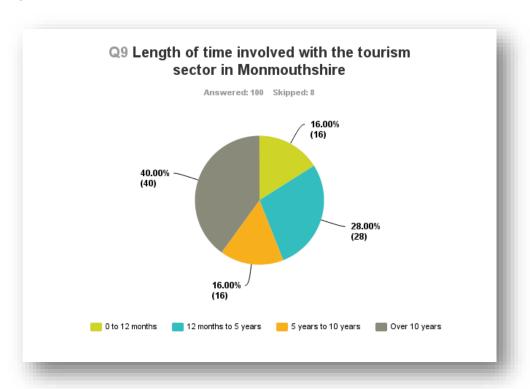
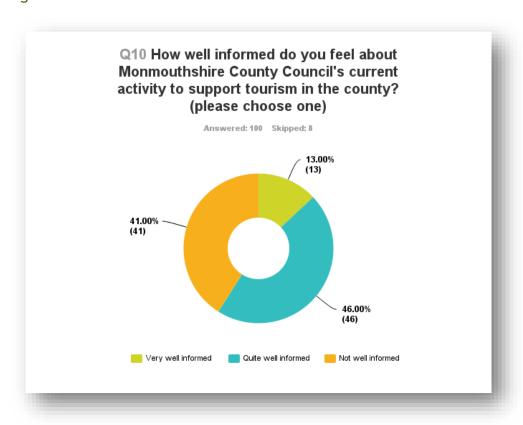


Figure 3



Online Promotion

All operators, accommodation and others, indicated that they relied predominantly on their own website to promote their business, with many also stating that Visit Monmouthshire and Visit Wales were the next most important vehicles (second and third choices ticked respectively).

From the feedback of the 85 stakeholders who responded to this question (i.e. those to whom online promotion is relevant) it was clear that Visit Monmouthshire is an important element of their marketing mix.

(It should also be noted that, when considering avenues other than their own business site, around 25% of all respondents stated "don't know/can't evaluate" indicating that there may be latent benefit from several of the channels that is not currently being evaluated via lead tracking).

Across the board, "Own website", "Word of Mouth", "Reviews" "Social Media" and "Repeat Business" were cited as important.

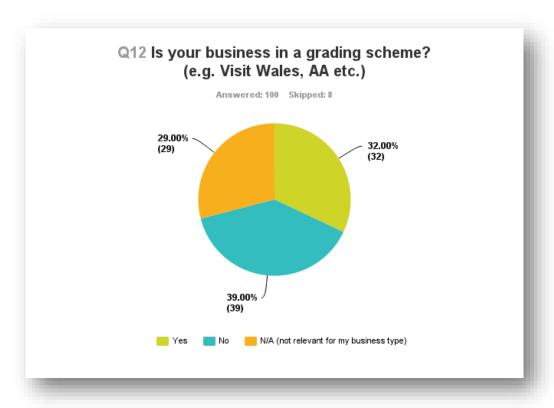
Training, Awards and Grading Schemes

13 businesses have undertaken World Host in the last 2 years (others mentioned that they had undertaken training but over 2 years ago). In all 51 respondents had not undertaken training in the last 2 years and a further 36 stated that they were not aware of the training or its relevance to them.

Approximately 24% of businesses had received awards (of some description) in recent years; from AA Rosettes, Visit Wales and local business awards to Trip Advisor Certificates of Excellence. Only 12 businesses were part of a Green Tourism scheme. Of the 71 businesses eligible for official grading just under half were in a scheme (either VW or AA)

(See figure 4 overleaf)

Figure 4



Satisfaction with levels of business (over the last 2 years)

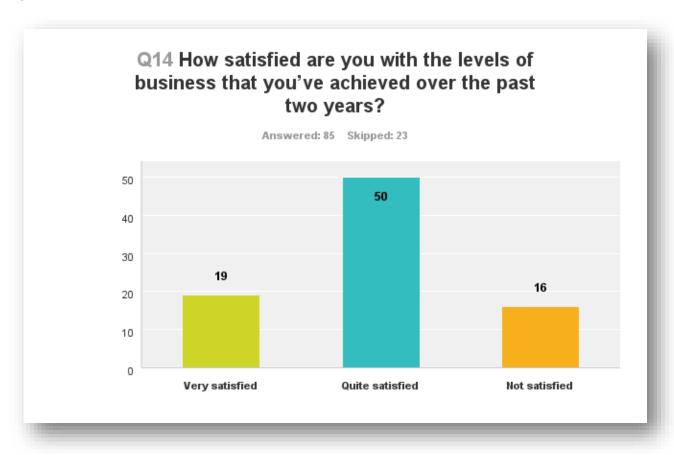
Interesting results here with the majority "very" (19 businesses) or "quite" (50 businesses) satisfied (see figure 5 overleaf). The level of new entrants to the sector was reflected in some of the comments e.g.

- "...available for letting only since April 2016"
- "...we are new and need more information"
- "...we are still so new and learning to build the business"
- "...took over the business 15 months ago"

Though some mentioned Brexit and harder economic conditions e.g.

- "...had excellent 2015 but since Brexit business is 60% of last year"
- "...we have kept going throughout recession by keeping overheads down"

Figure 5



NB: Over half of all those who responded stated that weekdays (in general) and the November to March period were the periods when additional business was most required.

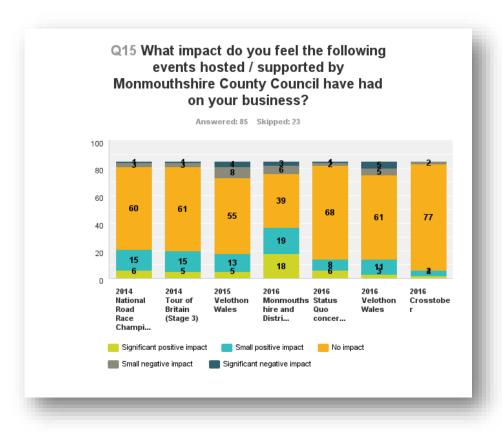
Impact of Major Events (Monmouthshire based)

Unsurprisingly responses on the perceived positive and negative impacts of major events in Monmouthshire varied significantly, with more businesses reporting positive impacts for events taking place over several days (e.g. Eisteddfod).

On balance, more "positive" than "negative" ratings were received for all events other than Velothon Wales (for which the figures for positive and negative impacts were balanced). NB: Care should be taken in interpreting these top line results as individual circumstances obviously apply e.g. accommodation bed spaces may have already been booked by other business/leisure guests, issues regarding road closures for retailers may be expressed as negative impact. In addition, the question did not refer to the impact of major events in adjacent areas that may have helped business

in the county (e.g. Principality Stadium events) nor did it attempt to measure the potential benefit of such major events in terms of the equity they may bring to the profile of the destination.

Figure 6



Promotion (via Visit Monmouthshire's marketing activity) of key products (particularly activities such as cycling, walking and food and drink) was viewed by the majority as very or quite effective.

Most satisfaction was attached to (in order of scoring) Events, Activities (cycling) walking and food/drink promotion. Cultural Heritage and Arts promotion was also rated reasonably well but there were comments that designated landscapes (e.g. Wye Valley AONB) could be promoted more effectively.

It should be noted that receipt of a published plan of activity and product content (where and when including its reach) was mentioned by several respondents as something that would be beneficial. To raise awareness of the activity undertaken and also in order that businesses could take advantage of it.

NB: 65 respondents took the time to leave additional feedback regarding the above question/section and these are available as a separate document of verbatim comments on request. They include detailed views on subjects such as online promotion versus print, the role of retail, TICs and impact of events.

Feelings with regard to Infrastructure and Services locally

(An additional comments list is available on request)

Several statements attracted high levels of agreement, including

(* % Of respondents agreeing/strongly agreeing)

- "The destination's food offer is of a good quality and offers options at all levels " (90%)
- "Tourist Information Centres are an important part of the destination offer and should be prioritised for support" (89%)
- "The range and quality of visitor attractions is good" (84%)
- "Monmouthshire has a good range of events throughout the year" (81%)
- "The destination provides good basic visitor services (e.g. car parking/toilets)" (80%)
- "Conservation of the area's built heritage is undertaken well" (79%)

Statements regarding the retail offer, signage (both roads and footpaths) and upkeep of towns and villages received between 60 to 68% positive agreement.

Understanding of roles and responsibilities was evenly split (pretty much 50:50) between those who agreed it was clear who did what and those who did not. This scoring was echoed when it came to broadband provision (i.e. an even split of those who found it adequate for their business needs and those who did not)

The statement "Public transport options are adequate and well promoted" attracted the greatest dissension (with 66% disagreeing/strongly disagreeing)

General Aspects of being part of the tourism sector in Monmouthshire

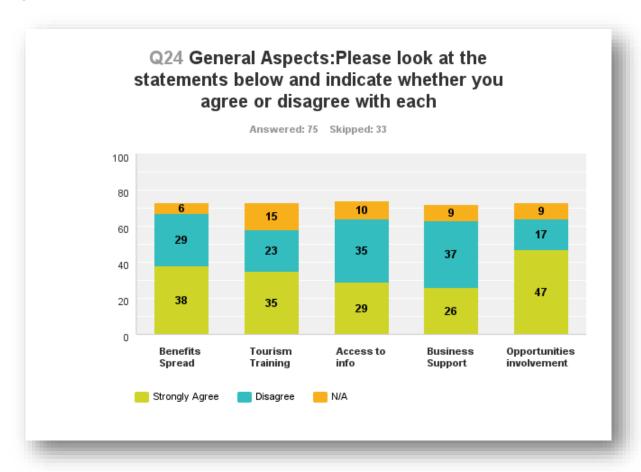
In this section we asked for views on statements including

- The benefits of tourism (e.g. visits and spend) are spread throughout the county
- There is good local provision of tourism business skills training Monmouthshire Destination Management Plan 2017-2020

- I have access to the destination intelligence and visitor research needed to develop my business
- There is adequate support for businesses in the area
- There are opportunities for my business to get involved with tourism activity at a destination level (e.g. tourist associations, business networking and events)

Results as follows

Figure 7



Open Questions

At the end of the survey several (optional) open questions were posed and respondents were asked to choose "Top 3" Weakest (Figure 8) and Strongest (Figure 9) aspects of tourism in Monmouthshire - summary results follow. NB: Word clouds represent most frequently occurring comments appearing to answers 1, 2 and 3 and are grouped in that order.

Top 3 Weakest Aspects

Q25 Please tell us (as brief bullet points) what you believe are the top 3 weakest aspects of Monmouthshire's current destination offer? (e.g. diversity of product, reputation, etc.) Answered: 58 Skipped: 50 Marketing National Walking Local Monmouthshire Abergavenny Towns Poor Visitors Joined Attractions Monmouth Parking County Accommodation Provision Attractions Beacons Parking Wye Valley Transport Wales County Support Town Monmouth Advertising Promoted Tourist Offer Provision Parking County Accommodation Access Attractions

Routes Public Charges Poor Needed

Monmouthshire Tourism TIC

Comment examples:

"Wet weather attractions lacking"

"Not particularly well known as a destination - sandwiched by Wye Valley and beacons"

"Lack of a strong brand / identity"

"Budget cuts"

(Lack of) "Appeal to wide cross section of diverse population"

"Public Transport within destination"

Top 3 Strongest Aspects

Q26 Please tell us (as brief bullet points) what you believe are the top 3 strongest aspects of Monmouthshire's current destination offer? (e.g. diversity of product, reputation, etc.) Answered: 57 Skipped: 51 Quality Abergavenny Range Countryside Attractions Location Beautiful Tintern Abbey Landscape Road Reputation Options Food Fantastic Heritage Scenery Events Castles Attractions Access Walking Wye Valley FOOd scenery Landscape countryside Heritage Natural Beauty Market Towns Outdoor Visitors Events Food Choice Culture Huge Walking Tourism Potential Wide Range

Figure 9

Comment examples:

"Reputation as an outstanding landscape with exceptional heritage sites. Tintern Abbey in particular has a global reach - all my visitors (USA, NZ, Germany etc.) know of Tintern Abbey"

Biggest obstacles? Views of respondents

The survey closed with the opportunity for respondents to record their views on what they saw as the biggest obstacles to tourism progression in the country.

Approximately 60 took the time to leave comments and these are all recorded in a separate document for individual attention.

[&]quot;Beauty of landscape"

[&]quot;Access to road network"

[&]quot;Heritage"

[&]quot;Food offer"

Comments regarding fiscal squeeze on the private sector (such as business rate increases) and diminishing public sector budgets (and the impact of that on investment and project implementation) were very evident.

Many also referred to marketing limitations brought about by budget considerations and visitor awareness of what the county has to offer - often combined with a perceived lack of identity particularly in context of strong brands nearby.

There were also concerns with regard to the uncertain economic climate and mentions of how OTAs are forcing accommodation to compete on price.

Although, as one respondent stated

However people are more likely to holiday at home so we could benefit long term. Seeing the opportunities that change offers - one door closes and another opens."

Key Challenges and Opportunities arising from consultations can be summarised as follows

Challenges	Opportunities
Terms of Engagement for industry	Active and professional base to engage
	with
Events type and timing	Improving existing venues eg
	Abergavenny and Caldicot Castles and
	broadening the base of venues and
	providers e.g. Chepstow Racecourse
Aspirations and boundaries of DMOs	Share the load of tourism delivery
Product development need - Cycling	Proven approach to emulate i.e.
to follow on from Walking	Walking - link to England Coast Path
Brand and branding delivery	Find value in each available brand and
	apply at different levels ie Brecon
	Beacons, Wye Valley, Cadw, NT,
	Marriott, Hilton etc. Businesses will help
	define overall brand

2.4. Dimensional Analysis for Monmouthshire

Available research and extensive consultations with stakeholders lead to the following summary analysis of the current status:

Dimension	Analysis
Political	Welsh Government policy recognises Tourism as one of
	Wales' key economic sectors
	MCC is well integrated into the Cardiff City Deal process
	• Growing understanding of the value of tourism to a rural
	county
	There has been stakeholder buy-in to the existing tourism
	plan and its 'direction of travel' especially around the
	Walking Offer and Food + Drink
	• Positive and supportive view of tourism by Monmouthshire
	County Council, Brecon Beacons National Park Authority
	and Wye Valley AONB as well as neighbouring authorities
	but
	 Tourism is seen as less of a priority for Cardiff Capital
	Region than other parts of Wales
	 Stakeholder relationships at a local level have not been
	entirely smooth
	• Impacts of Brexit are unclear in terms of perceptions of
	UK for welcome and employment
Economic	 Monmouthshire is strategically located on 2 of the most
	important transport corridors into Wales providing ready
	access to UK markets
	Positive performance of the destination over the last plan
	period
	 Vibrant tourism sector with some evidence of new
	entrants
	 Major events of national appeal e.g. Welsh Grand
	National, Abergavenny Food Festival, Cycle Road Racing
	 Monmouthshire's reputation for Food and Drink allows
	producers to offer premium products rather than
	commodities

- Wye Valley and Brecon Beacons are 2 of the UK's iconic destination brands but...
- Long-term dependence on public funding to support tourism marketing and product development
- Public funding at destination level continuing to reduce
- Reducing access to remaining EU Funds (RDP) with prospect of no availability after 2020
- Increased dependence on Welsh Government central funds to support day-to-day delivery
- Significant 'lag' for private and voluntary sectors in filling funding gaps
- Effects of Brexit unclear although fall in value of the pound has had short term positive impact on Overseas and UK visits to Wales
- 60/40 split in favour of non-serviced accommodation
- Rise in available accommodation (in addition to current known stock) via Airbnb - this has increased capacity although there is uncertainty over total base and levels of quality. While some known accommodation providers use it to supplement marketing reach other properties (previously unknown) have appeared

Social

- An aging but still adventurous UK and Northern European population
- When asked local residents have positive view of tourism and its benefits
- Tourism demonstrably supports higher level of retail,
 eating out and cultural provision for local population
- High levels of expertise through volunteering e.g.
 Ambassador programme and Abergavenny TIC
- Tourism is significant provider of locally based employment but...
- Buy-in to tourism by MCC is directly related to the County's interests and identity being promoted

Monmouthshire Destination Management Plan 2017-2020

	• Still some concerns over value/ prospects of tourism jobs
	due to perceptions over seasonality, structure of
	employment and wage rates
	 Potential difficulties in recruiting to key posts after Brexit
	 Retirements and lifestyle changes are leading to the
	largely 'invisible' loss of capacity, expertise and 'sense of
	place'
	 Volunteers still need considerable guidance and
	management
Technological	 Increasing use of digital to research, plan, purchase and
3	review visits, as well as accessing real-time information
	in destination
	 Monmouthshire has been a pioneer in facilitating digital
	access
	 Rapidly improving technologies for less-polluting forms of
	personal transport but
	 Access to fast mobile/ Wi-Fi/ broadband now seen as a
	basic service not optional
	 A large proportion of visitors still prefer and value hard
	copy information on territory
	 Platforms such as Airbnb are disrupting traditional
	mechanisms for product development, distribution and
	collaborative working
	 Limited locations within the County for charging electric
	vehicles
Environmental	 National Park, World Heritage Site, Area of Outstanding
	Natural Beauty and other relevant designations (National
	Nature Reserve, Marine Protection Area etc.) means that
	high environmental sustainability standards are a 'given'
	for any public-supported economic activity
	 Protected Landscape status is a huge advantage in visitor
	appeal
	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~

- Electrification and City Region Metro proposals may offer improved sustainable transport opportunities for the county
- Tourism provides locally based employment opportunities thus limiting out-commuting but...
- Business-level green accreditation has had very limited take-up due to perceived cost v benefit
- Current Public Transport is limited and geared towards social rather than economic goals - attempts to supplement provision have been expensive and timelimited
- Perceived value still beats environmental credentials for most UK consumers
- Longer term impacts of Brexit on environmental protection, quality and food production unknown¹⁵

# Organisational/ Legal

- In Wye Valley and Forest of Dean TA and Brecon Beacons
   Tourism the county has professionalising industry
   associations admired for their scale, scope, track record
   and ambition by many other areas of Wales
- MCC planning policies are now generally supportive of tourism development
- MCC has adopted a clear Destination Management approach through the last plan period with a clear lead responsibility but...
- As in other Local Authorities, all departments of the County Council have a significant role to play in helping the destination 'work' to the benefit of visitors and residents - not just those with tourism in their title
- Other statutory agency processes can inhibit development eg the requirement for Flood Risk Assessments by NRW

¹⁵ Any real 'regime' changes will happen after the end of this plan but shorter term speculation may be disruptive

 The proposed Destination Partnership arrangements have not been fully implemented

# 3. Where we want to go

### 3.1. Ambition

### Monmouthshire Vision - In 2020.....

...Monmouthshire has enhanced its status as the Food Capital of Wales, but now as much for great value everyday eating across the county as Michelin-starred fine dining. Festivals and food trails guide visitors to the best local produce to enjoy here or take home. And that legendary food and drink tastes so much better with a background story...

As a legacy of hosting the Eisteddfod in 2016, the County's reputation for arts, culture and creativity is now growing to match that for stunning landscapes and heritage attractions - after all this historic border country was the birthplace of British tourism **and** the picturesque movement.

Driven by reputation-building participation and spectator events, Monmouthshire is fast becoming Wales' most welcoming county for road and lane cycling, with the offer developed in the same sustainable and successful way as walking, itself given fresh impetus by connection to the England Coast Path. As the home of the Welsh Grand National, the County is making more of its wider sporting heritage too. A '4 seasons' programme of events is encouraging year round, longer and overnight visits.

Our visitors are also discovering new and surprising corners of the County -like the 'big skies' and intricate landscape of the Living Levels - given confidence to explore by targeted communications, well-informed hosts, timely and relevant information and enthusiastic Ambassadors.

The opening of the Wales International Convention Centre 'next door' at Celtic Manor in 2019 has been the trigger to bring forward long-needed investment in the serviced accommodation base, supported by tourism-friendly planning guidance. Big name 'brands' on major routes are joined by rural boutique hotels delivering a unique 'sense of place'. At last, Wales 'first' County is exploiting its superb

communications network with our M4 and M5 corridor markets and proximity to the business centres of Bristol, Cardiff and Newport.

Active in the wider City Region and with a major stake in both the Brecon Beacons and Wye Valley - destinations with international recognition - it is good to see significant improvement in collaboration with 'neighbours' and between public and private sector partners based on a clear understanding of delivery roles, as public funding continues to diminish.

We are not competing with established destination brands but delivering great experiences for them - the 'Monmouthshire' name has now become a stamp of genuine and trusted tourism quality

# 3.2. Strategic Aims and Objectives

From this Vision we can identify the following Strategic Aim for the Destination Plan 2017-2020:

### To grow tourism revenue to the county

- > By 10% in real terms value (from 2015 base)
- Across the year
- > Across all parts of the County
- > Based on high quality visitor experiences

### Supported by the following objectives

- To consolidate Food Capital of Wales status for Monmouthshire
- To consolidate and make further progress on the Walking Product Development Plan
- To maximise the tourism benefits of the cultural offer as well as countryside and heritage
- To establish the County's cycling credentials on a sustainable base of events, routes, amenities and cycle friendly communities and accommodation
- To encourage investment in the serviced accommodation sector (especially following development of the International Convention Centre)

- To develop a seasonal programmes of events which support the County's key product offers - Food, Heritage, Arts + Culture, Walking and Cycling
- To continue support for vibrant, attractive, welcoming and distinctive towns and villages
- To establish Monmouthshire's position as our 'first' county through an iconic intervention at the entrance to Wales
- To 'reset' partnership arrangements with 'neighbours' and between stakeholders within the county
- To ensure that Monmouthshire on and off-line content is distributed through all relevant channels and campaigns
- Through all activities to build the reputation of the County 'Monmouthshire'
   high quality

### 3.3. Priority programmes for growth

Like other destinations across Wales, it would be easy for Monmouthshire to be blown off course by Visit Wales 'Years Of...' approach, not least because strategy and public funding streams have been so aligned to it, but this would be to misunderstand the intention, which is to build up in the visitor's mind, layer by layer, a clear and credible understanding of what Wales overall can genuinely deliver (and importantly how it can make one feel). And of course not all parts of Wales can deliver all facets of the offer all the time. Wales has not stopped delivering 'Adventures' but 'Legends' now adds an appreciable depth, complexity and Sense of Place to those adventures. Also it is clear that there is enough 'wriggle room' within these themes to accommodate most destinations if they respond creatively to the presentational challenge (even 'the Sea' for inland areas). The inter-linked destination development priorities both 'hard' and 'soft' for Monmouthshire should and do transcend the exigencies of annual campaigns and revolve around playing to current strengths but addressing perceived weaknesses:

The Proposal is to build on the programmes delivered in the last Plan but integrate Marketing with Development and Management Actions.

Programmes	Action Areas
Headline	
Programmes	
The	Encourage upgraded and increased capacity in line with
Accommodation	2013 Opportunities report and take advantage of WICC
Offer	development (including wider business tourism)
The Activities Offer	Develop the Monmouthshire Cycling offer using the same
	successful and logical methodology as for Walking
	concentrating on a manageable number of viable routes
	e.g. canal, Living Levels. Consolidate and continue
	development of the Walking Offer
Wales Food Capital	Broaden impact of Food Capital status by concentrating on
	the 'everyday' offer to complement the high end product.
	Encourage VW to consider a Year of Food
Cultural Product	Building on its rich 'border country' heritage, develop a
Offer	contemporary creative offer to sit comfortably alongside
	food and activities e.g. open studios to complement open
	gardens. Support development of cultural infrastructure
	and venues. Develop a landmark feature at the border to
	reflect excellence, creativity and innovation
The Monmouthshire	Encourage events that create year-round added value,
Season	support emerging products and celebrate the County's
	strengths: Walking, Cycling, Food and Drink, Culture and
	Heritage especially those of national status. Use events
	creatively to respond to Wales 'Years of' initiative e.g.
	extended River Wye Festival for Year of the Sea
Support	
Programmes	
A new Partnership	Develop a new delivery model for destination development
	and marketing in Monmouthshire
Welcoming Places	Encourage each town to play to its distinctive historic and
(Towns, villages and	contemporary strengths and therefore enrich the overall
countryside)	visitor experience e.g.

	<ul> <li>Chepstow - Walking and Sporting Hub</li> <li>Monmouth - Local 'Legends'</li> <li>Abergavenny - Food and Drink</li> <li>Caldicot - Capital of the Levels</li> <li>Usk - Town of Flowers</li> </ul>
Welcoming People	Signpost business skills provision and maintain the Ambassador cohort
Visitor Information	Identify and implement more cost effective and dispersed methods for delivering timely and relevant visitor information building on the expertise and resources of the key TIC hubs
Content creation and distribution	Develop consistent content on Monmouthshire products and make it available through a variety of channels and partner campaigns
Customer Relationships	Customer communications and visitor research



### 3.4. Market and Image development for the destination

It is clear that Monmouthshire's 'solution' to marketing activity and support in recent years (e.g. particularly development and maintenance of a comprehensive product database) has paid dividends with healthy growth of the website and social media channels and the result that businesses cite **VisitMonmouthshire.com as the** most important source of business after their own online presence¹⁶.

NB: In addition to driving the Visit Monmouthshire website and feeding into Visitwales.com, the product database is used to provide visitor information (via information kiosks at key sites around the county).

The "unglamorous" but essential work of consistent content addition and updating will provide strong foundations for the area to expand its marketing reach, ensuring that Monmouthshire's product is spread across as wide a base as possible; from national activity (e.g. Visit Britain and Visit Wales) to inclusion in local destination partnership, trade association and operator activity. This *content first approach* puts Monmouthshire in a strong position to expand its reach and raise awareness of its offer complementing, as it does, two of Visit Wales' key national objectives¹⁷

- Evolving the product led approach; promoting relevant holiday types, iconic products and distinctive destination brands and experiences to meet market needs
- Becoming digital-first; developing an integrated digital gateway for Wales, improving www.visitwales.com and Visit Wales international web sites, developing the content ecosystem for Wales and growing social media communities

By developing existing relationships and seeking new opportunities to collaborate on marketing with partners (national and local) using its content a rich resource, Monmouthshire is well placed to capitalise on high growth consumer markets (both domestic and international) and business tourism. An increase in **overseas visitors** (particularly from Germany) points towards a market in which Monmouthshire could make further gains, maximising use of the product data and building relationships

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¹⁶ Stakeholder Survey 2016

¹⁷ Partnership for Growth Visit Wales

with Visit Wales (and Visit Britain). Germany is a key overseas market for Wales and thus opportunities for collaborative activity with Visit Wales do exist; from provision of salient content to the potential of journalist/blogger visits and profile for Monmouthshire product attached to activity at annual events such as ITB Berlin.

Monmouthshire's "brand" is aligned to its quality of offer rather than geography. Though not, in comparative terms, currently as widely known a destination as Brecon Beacons or The Wye Valley, it is clear, from both visitor and stakeholder research, that it benefits from experience-led tourism products (e.g. food) which are synonymous with "quality". This positioning may be the most beneficial to the county in the longer term both in any promotional activity originated at destination level as well as capitalising on the exposure Monmouthshire receives through collaborative partnerships in the wider arena (e.g. from Visit Wales, Wye Valley, the Brecon Beacons, or town-based events).

The following table includes salient trends that constitute areas of particular opportunity for positive market and image development for Monmouthshire.

The rise in appeal of experience based holidays and local distinctiveness

Recent omnibus research (BRCD 2017) records that 87% of UK holidaymakers feel that it is important they have a 'local experience' on their next holiday.

This figure rises among higher income groups and Monmouthshire records a high prevalence of ABC1 visitors, in the 2016 survey "these make up nearly three quarters of the visitors to Monmouthshire (74%)" higher than the Wales average and possibly due to the likelihood of Monmouthshire's visitor profile to be older and are more likely to come from outside Wales.

Experiential tourism marketing and product development embraces sense of place and focuses on capturing the hearts and minds of potential visitors encouraging businesses and products to enhance their offer to drive visits and spend

The more 'superficial' local experiences Britons are likely to expect on their next holiday include 'trying local food and drink" - something that Monmouthshire, with its respected food offering, can capitalise upon.

Development of 'soft-packaging' (aka "bundling") through consistent communications and information linking accommodation and transport options to attractions, activities, events, food and drink and retail will assist in forming and presenting a deeper experience (and will assist Monmouthshire in taking full advantage of national brand-building activity).

Continued growth in the UK short break market and the "staycation" Further fuelled by exchange rate uncertainty and safety considerations, research on holiday intentions (BDRC, January 2017) shows that Britons are more likely to take a short-break of 1-3 nights (88%) than a longer holiday of 4+ nights (77%). It is a clear indication that the area can and should shape communications and activities around short-breaks.

Research cites that "the proportion of Britons anticipating a domestic holiday of 4+ nights has increased from 24% in 2016 to 27% in 2017. After 4 years of declining intentions, this is the first increase since 2012, which is matched by a rise in the proportion regarding the UK as 'more appealing' for a holiday than it used to be."

As with some other destinations in Wales, and due in part to its proximity to England and ease of access, Monmouthshire experiences a high proportion of day visitors (i.e. approximately 75% of its 2 million visitors annually). In 2016's survey, the vast majority of visitors to were on a day trip when interviewed (94%); this was higher than the All Wales average of 88%.

The following 12-24 months represent one of the best

chances (in recent years) for the area to convince and convert some of those day visitors to stay overnight.

# Dominance of the digital medium in the holiday search and booking process

Today's holiday planning process is predominantly built around the digital medium.

Google's recognised 5 stages of travel planning are equally applicable to all market segments and based around travel search patterns online. From Dreaming to Planning, Booking to Experiencing and finally Sharing. The area needs to ensure that digital resources and activity planning offer a 'seamless' approach to managing the 'visitor journey' before, during and after a visit.¹⁸

Monmouthshire's product database has benefitted from investment in both time and financial resources and as a result, probably has few if any equals in Wales, if not further afield.

The refreshed website will benefit from a content rich resource, i.e. the product database, which will offer a means for engagement with both existing and prospective visitors that plays to experience based breaks and will encourage sharing of Monmouthshire's content - all aiding awareness raising of the area and its product offer.

The weighting given (by the prospective visitor) to positive peer to peer recommendations and reviews when choosing a destination

With its high levels of repeat business and visitor satisfaction e.g. in Beaufort's 2016 Visitor Survey "Virtually all visitors to Monmouthshire said they were likely to return in future (95%); 84% said they would definitely visit again, while 11% would probably visit again".

Furthermore, with 92% of those visitors stating that they would recommend a visit to Monmouthshire to friends and family, this perfectly places the destination to

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¹⁸ Google – 5 Stages of Travel Planning

capitalise on the trend demonstrated in recent research (BDRC, 2017) which confirms that over 2 in 5 Britons use peer reviews to plan their holidays (rising to two-thirds of 18-34 year olds and 3 in 5 families).

Tripadvisor reviews are included on product database entries to enable (more) informed choice e.g. <a href="http://www.visitmonmouthshire.com/thedms.aspx?dms=3&pid=0899613">http://www.visitmonmouthshire.com/thedms.aspx?dms=3&pid=0899613</a>



In order to optimise opportunities presented by aspects including the current trends around experiential tourism and continued growth of the digital medium, Monmouthshire's focus should continue to be the **prioritisation of content marketing**. Underpinned by attention to organic search (via optimisation) and also email this activity will continue to deliver leads and conversions for businesses in the UK consumer marketplace as well as opening up opportunities to chase further overseas traffic, particularly in western Europe.

**Travel trade and group travel** is currently undertaken via participation in the regional Southern Wales marketing consortia and this path remains effective and should be maintained. It offers a solution for accessing those markets that is efficient in terms of both resources and reach. A similar arrangement is being sought with regard to **Business tourism** as Monmouthshire, although being a relatively

minor player in the context of the whole south east Wales offer can nevertheless benefit significantly from exposure.

### 3.5. Destination Partnerships and connectivity

Future support for tourism in Monmouthshire from Visit Wales is predicated on robust Destination Partnership arrangements being in place involving public, private and community interests. The value of successful partnerships is obvious:

- Shared risk and reward
- Economies of scale and better value for resources expended
- The whole is often more than the sum of the parts
- Elimination of duplication
- A wider range of resources, talents and energies to call on

However partnership working is neither easy nor straight-forward and requires perseverance, mutual confidence, shared clarity of purpose, willingness to compromise and effective communication in equal measure to succeed. Destination partnerships really come into their own when no single stakeholder has, or seeks, exclusive access to all the lines of support, resources, and information needed to succeed.

Thus, any arrangements for Monmouthshire have to acknowledge the growing professionalization, capacity and aspiration of industry partners in the Wye Valley and Brecon Beacons destinations and the communities of interest around those established destination brands. Equally, industry stakeholders have to appreciate the significant reductions in resources available in the public sector to support tourism development and marketing, as its role moves much more towards facilitation rather than direct provision. The sector will have to be much more self-reliant in future.

It is important that stakeholders appreciate that the 'Tourism Monmouthshire' approach is complementary rather than competitive to the aspirations of Tourist Associations and Destination Partnerships. We recommend that in its tourism industry communications MCC carries links through to TA membership websites to

reinforce this position. The *quid pro quo* would be links back from TA membership websites to the resources at <a href="http://www.visitmonmouthshire.com/destination-intelligence">http://www.visitmonmouthshire.com/destination-intelligence</a>. Similarly we would like to see a confidence-building commitment between 'Tourism Monmouthshire' and the Brecon Beacons and Wye Valley destinations to develop specific marketing and development projects of mutual benefit.

To 'reboot' the Destination Partnership approach for Monmouthshire, retain local political 'buy-in' and rebuild mutual confidence, we therefore recommend the following arrangements:

#### Tourism Liaison Group or Tourism Reference Group

- Membership: BB Sustainable Destination Partnership nominee, WVFD
   Destination Partnership nominee, MCC Tourism nominee
- Facilitated by: MCC
- Chaired by: MCC
- Tasks:
  - To maintain communication between key players between formal meetings of MTAG
  - To galvanise tourism in Monmouthshire to respond quickly to unexpected challenges and opportunities
  - To identify strategic tourism opportunities of benefit to the County
  - To nip any partnership difficulties in the bud
  - To develop agenda for the MTAG and Tourism Day
- Meetings: Monthly (on line or physical) + ad hoc as required

**Monmouthshire Tourism Action Group** (in effect the County Destination Partnership)

 Membership: As above plus Visit Wales, (Visit England), BBT, WVFDTA, ADTA and other constituted active tourism groupings in the County, Chambers/ Town Councils with a tourism delivery remit, MCC delivery departments, WVAONB, Cadw, Natural Resources Wales, Canal and River Trust, NT, Living Levels, Ambassadors

- Facilitated by: MCC
- Chaired by: Independent Chair (appointed by open process) or members of the Tourism Liaison Group by annual rotation

#### Tasks:

- o To oversee progress against the Monmouthshire Destination Plan
- To share and compare forward plans with impact in the County especially BB and WVFD destinations
- To identify action areas of common interest e.g. Walking, Food, Heritage and Culture, Filming
- To develop and agree joint activities against those action areas and allocate roles and responsibilities for delivery
- To identify external funding opportunities and develop targeted applications
- To appoint task and finish groups for working up and delivering projects as required
- Meetings: 2 per year (in sync with the main funding and reporting cycles)

#### Monmouthshire Tourism Industry Day

Attendance: Open to all with a positive interest in tourism in Monmouthshire

Facilitated by: MCC

Chaired by: MTAG Chair

#### Tasks:

- To raise and share awareness of key issues affecting tourism in Monmouthshire
- To engage stakeholders in product development and marketing opportunities
- To offer generic and specific business support
- To formally report on progress against the Monmouthshire Destination Plan
- To provide networking opportunities

### 4. How we will deliver

Recommended Actions have been refined and prioritised against strategic principles and objective criteria:

Principles	Criteria
Effective Partnership	Strategic Fit
Year Round Growth in Value	<ul> <li>Identified Champion/ Lead</li> </ul>
<ul> <li>Sustainability</li> </ul>	<ul> <li>Fundability</li> </ul>
Geographical Spread	<ul> <li>Clarity of Outcomes</li> </ul>
Balanced Market Approach	• Ease of Delivery
Community Engagement	<ul> <li>Delivery Timescale</li> </ul>
• Authenticity and 'Sense of	<ul> <li>Contribution to Targets</li> </ul>
Place'	Mutual Consistency

#### 4.1. Outline Action Plan 2017-2020

		Programme and		Action	Yr.	Lead	Partners	Cost	KPIs
		Objectives			1,2,3			Н, М,	
								L	
		Headline							
		Experience							
		Programmes							
	1	The	1.1	Upgrade and increase capacity in line with 2013	1-3 ¹⁹	Industry	VW	Н	New and
,		Accommodation		Opportunities report to take advantage of WICC			MCC		upgraded
		Offer		development (including wider business tourism)					accommodatio
									n
2			1.2	Develop and promote a complementary business	3	Southern	MCC	M	Increase in
				tourism offer to optimise WICC opportunity		Wales ²⁰	WVFDTA		business
							ВВТ		related tourism
-	2	The Activities	2.1	Develop the Monmouthshire Cycling offer using	1-2	MCC	Sustrans	М	Plan developed
		Offer (Cycling)		the same successful and logical methodology as			WVFDTA		and
				for Walking i.e.:			ВВТ		implemented
				<ul> <li>Develop a stakeholder partnership</li> </ul>			ADTA		
				Assess market needs					

¹⁹ Subject to WICC going ahead on schedule

²⁰ Southern Wales consortium does not currently embrace Business Tourism; lead may fall to Newport and/or Cardiff

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			2.2	<ul> <li>Audit current provision</li> <li>Formulate Action Plan</li> <li>Develop a number of new promoted and well-presented routes to attract family and beginner markets as well as enthusiasts e.g. Canal, Living Levels</li> </ul>	2,3	Sustrans	MCC CRT LL	Н	At least 2 new family ride routes
Page		The Activities Offer (Walking)	2.3	Continue implementation of the Walking Product Development Plan in line with customer demand:  • Exploiting links with England Coast Path  • Opportunities through 'Living Levels'  • Priorities from ROWIP Review (2018)	1-3	MCC	WHS AONB BB WVFD WaW	M	2 new routes from Living Level Hubs
105	3	Wales Food Capital	3.1	<ul> <li>Broaden impact of Food Capital status by:         <ul> <li>Supporting extension of the Abergavenny Food Festival brand and other food events across the year and the County</li> <li>Improving information on and access to Farm Shops and Producers</li> <li>Encouraging Food Trails development</li> <li>Further encouraging local food culture across the wider 'everyday' hospitality sector</li> </ul> </li> </ul>	1-3	MCC	AFF BBT ADTA WVFDTA WG	M	Sales of local produce Visitors accessing Food information

		3.2	Encourage VW to consider a Year of Food		MTAG	BBSDP WVFDTA		Year of Food agreed
		3.3	Support those developing further 'Food Capital' infrastructure e.g. Food Hub, Skills Centre of Excellence	1-3	MTAG	MCC NCC	L	'Live' projects
4	Cultural Product Offer	4.1		2 -3	MCC	BBSDP WVFDTA	M	Plan developed and implemented
		4.2	Pursue tactical promotional opportunities around filming in the county	1-3	WVFDTA BBT	MCC VW	L	Coverage obtained
		4.3	Develop an iconic 'gateway' feature project to reflect the destination's position, values and creativity	1-3	MCC	Arts Council VW Lottery	M	Planning and funding secured
5	The Monmouthshire Season	5.1	Encourage events that create year-round added value, support emerging products and celebrate the County's strengths: Walking, Cycling, Food and Drink, Culture and Heritage (especially those of national status).	1-3	MTAG	VW	L	Events held autumn to spring
		5.2	From the forward events programme develop a seasonally themed calendar of events linked to accommodation, activity and retail opportunities	1-3	MCC	WVFDTA BBT	L	Take-up of calendar by industry and across media

	_	5.2	Maintain a forward 'clash' calendar of events (including in surrounding areas) for reference  Use events creatively to respond to Wales 'Years of' initiative e.g. extended River Wye Festival for Year of the Sea	1-3	MCC	VW VWFDTA BBT WVAONB	M	'New/ rebadged' events linked to 'Year of'
		5.5	Encourage Event Organisers to deliver events which deliver distinctive 'sense of place' through use of events toolkit:  www.visitmonmouthshire.com/eventmanagemen t.aspx	1-3	MCC	BBSDP WVFD VW	L	Numbers using toolkit
	Support Programmes							
6	A new Partnership	6.1	Develop a new inclusive delivery model for destination development and marketing in Monmouthshire	1	MCC	BBSDP WVFD ADTA VW Other stakeholde rs	L	New partnership arrangements in place and operating
7	Welcoming Places	7.1	Encourage each town to play to its distinctive historic and contemporary strengths and	1-3	мсс	Town Councils Chambers	M	Plans in place

				therefore enrich the overall visitor experience through 'place plans' e.g.  • Chepstow - Walking and Sporting Hub  • Monmouth - Local 'Legends'  • Abergavenny - Food and Drink  • Caldicot - Capital of the Levels  • Usk - Town of Flowers			TAs		
			7.2	Develop Gateway Feature for border corridor (linked to Living Levels)	3	MCC	VW City Deal	Н	Leverage
Page 1	8	Welcoming People	8.1	Signpost business skills provision	1-3	Business Wales	MCC WVFDTA BBT	L	Numbers taking up training opportunities
108			8.2	Product awareness and informal training sessions to support development priorities	1-3	BBT WVFDTA	MCC VW	L	Numbers engaged
			8.3	Maintain Ambassador cohort through CPD and networking	1-3	MCC	BBNPA BBT WVFDTA	M	Numbers of active ambassadors
		Visitor Information	8.4	Identify and implement more cost effective and dispersed methods for delivering timely and relevant 'on territory' and pre-visit visitor information	1,2	MCC	NCC VoU LAG WVFDTA ADTA BBNPA	M	Study completed and recommendati ons implemented

9	Content	9.1	Develop consistent content on Monmouthshire	1-3	MCC	WFFD	M	Reputation
	creation and		products and make it available through a variety		BBT	BBSDP		Analysis
	distribution		of channels and partner campaigns		WVFDTA	VW		
						Southern		
						Wales		
10	Database	10.1	Maintain Product and Customer Databases to	1-3	MCC	BBSDP	M	Numbers on
	Management		support management of the customer journey			WVFD		databases and
	and Customer							opening rates
	Relationships							of
								communication
								s
		10.2	Undertake qualitative and quantitative research	1-3	MCC	BBSDP	M	STEAM outputs
			to inform tourism development and performance			WVFD		Visitor survey
			review			vw		results

### 5. Appendices:

- 1. STEAM summary infographic
- 2. Survey Questionnaire proforma
- 3. 2016 Visitor Survey

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# Future Generations Evaluation (includes Equalities and Sustainability Impact Assessments)

Name of the Officer Nicola Edwards Food & Tourism Strategic Manager Phone no: 01633 644847 E-mail: nicolaedwards@monmouthshire.gov.uk	Please give a brief description of the aims of the proposal:  Approval of Revised Monmouthshire Destination Management Plan 2017-2020 and establishment of new Destination Partnership to oversee monitoring and delivery.
Name of Service	Date Future Generations Evaluation form completed
Tourism	06/10/2017

NB. Key strategies and documents that may help you identify your contribution to the wellbeing goals and sustainable development principles include: Single Integrated Plan, Continuance Agreement, Improvement Plan, Local Development Plan, People Strategy, Asset Management Plan, Green Infrastructure SPG, Welsh Language Standards, etc.

**Does your proposal deliver any of the well-being goals below?** Please explain the impact (positive and negative) you expect, together with suggestions of how to mitigate negative impacts or better contribute to the goal.

Well Being Goal	Does the proposal contribute to this goal?  Describe the positive and negative impacts.	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
A prosperous Wales Efficient use of resources, skilled, educated people, generates wealth, provides jobs	Tourism is vital to Monmouthshire's economy generating income to support a wide range of businesses that directly or indirectly benefit from visitor spending or that supply or service the county's tourism industry, including the retail and catering sectors and food and drink producers.  According to STEAM 2016, tourism generated £190m for Monmouthshire's economy in 2016.  Tourism provides opportunities for enterprise and	There are unlikely to be any negative effects. The Plan aims to drive sustainable tourism growth. Positive effects will be maximised by collaborative working with partners delivering common benefits.

Well Being Goal	Does the proposal contribute to this goal?  Describe the positive and negative impacts.	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
	employment, and is a significant employer in the county. 2,895 FTEs were supported by tourism in 2016, accounting for approximately 10% of the workforce.	
A resilient Wales Maintain and enhance biodiversity and ecosystems that support resilience and can adapt to change (e.g. climate change)	Visitor surveys show that high landscape / environmental quality is one of the main motivations for visiting Monmouthshire. Maintaining a high quality environment is therefore key to delivering sustainable tourism growth.	Walking and cycling are priority programmes in the Plan. Encouraging physical activity in the outdoors is known to encourage more sustainable forms of transport.
A healthier Wales People's physical and mental wellbeing is maximized and health impacts are understood	Outdoor activities including walking and cycling are identified priorities within the plan. Increasing people's physical activity in the outdoors has been shown to improve people's wellbeing and mental health.	There are unlikely to be any negative effects.  Positive effects will be maximised by collaborative working with partners and development of opportunities for volunteers.
A Wales of cohesive communities Communities are attractive, viable, safe and well connected	The purpose of the Plan is to establish a clear framework for public, private and voluntary sector partnership working to address the identified priorities and deliver year round sustainable tourism growth to maximise the economic, social and environmental benefits of tourism across all parts of Monmouthshire. The success of the plan relies on effective partnerships and host community support for tourism.	There are unlikely to be any negative effects.  Positive effects will be maximised by collaborative working to deliver an improved experience and welcome for visitors on the ground.
A globally responsible Wales Taking account of impact on global well-being when considering local social, economic and environmental wellbeing	Improvements to green infrastructure to support activity tourism will encourage increased physical activity in the outdoors which in turn has been shown to encourage increased use of alternative modes of transport e.g. cycling / walking	There are unlikely to be any negative effects.

Well Being Goal	Does the proposal contribute to this goal?  Describe the positive and negative impacts.	What actions have been/will be taken to mitigate any negative impacts or better contribute to positive impacts?
A Wales of vibrant culture and thriving Welsh language Culture, heritage and Welsh language are promoted and protected. People are encouraged to do sport, art and recreation	Developing and promoting a unique sense of place, including the distinctive culture and language lie at the heart of sustainable tourism growth. Developing the outdoor activity and cultural offer are identified priorities within the Plan.	There are unlikely to be any negative effects.  Experiential tourism marketing and product development embraces sense of place and focuses on capturing the hearts and minds of potential visitors encouraging businesses and products to enhance their offer to drive visits and spend.
A more equal Wales People can fulfil their potential no matter what their background or circumstances	Identified priorities within the Plan will help improve physical infrastructure for residents and visitors and increase opportunities for high quality employment (and volunteering) as well as participation in arts, culture and physical activity.	There are unlikely to be any negative effects.  Positive effects will be maximised by collaborative working with partners delivering similar benefits.

How has your proposal embedded and prioritised the sustainable governance principles in its development?

Sustainable Development Principle		Does your proposal demonstrate you have met this principle? If yes, describe how. If not explain why.	Are there any additional actions to be taken to mitigate any negative impacts or better contribute to positive impacts?		
Long Term	Balancing short term need with long term and planning for the future	The Plan aims to deliver year round sustainable tourism growth to maximise the economic, social and environmental benefits of tourism across all parts of Monmouthshire over the long term.	There are unlikely to be any negative effects.		

Sustainable Development Principle		Does your proposal demonstrate you have met this principle? If yes, describe how. If not explain why.	Are there any additional actions to be taken to mitigate any negative impacts or better contribute to positive impacts?		
Collaboration	Working together with other partners to deliver objectives	The purpose of the Plan is to establish a clear framework for public, private and voluntary sector partnership working to address the identified priorities and deliver year round sustainable tourism growth. The Plan contains details of partnership arrangements for delivery of priorities and monitoring of progress.	There are unlikely to be any negative effects.		
Involvement	Involving those with an interest and seeking their views	The Plan is the outcome of extensive consultation with stakeholders. This included an online survey which generated 108 responses from Monmouthshire businesses / organisations involved in the county's visitor economy.	There are unlikely to be any negative effects. Community and business engagement will be sustained throughout the life of the plan through the proposed Monmouthshire Tourism Action Group.		
Prevention	Putting resources into preventing problems occurring or getting worse	The Plan is required to ensure destination development and marketing in the county focuses firmly on priorities to drive tourism growth and ensure resources are focused on the things that matter most to visitors in an increasingly competitive global marketplace.	There are unlikely to be any negative effects.		
Integration	Considering impact on all wellbeing goals together and on other bodies	Growing the benefits of tourism through effective destination management and partnership working will improve the local area as a place to live, work and visit.	There are unlikely to be any negative effects.		

3. Are your proposals going to affect any people or groups of people with protected characteristics? Please explain the impact, the evidence you have used and any action you are taking below. For more detailed information on the protected characteristics, the Equality Act 2010 and the Welsh Language Standards that apply to Monmouthshire Council please follow this link: <a href="http://hub/corporatedocs/Equalities/Forms/AllItems.aspx">http://hub/corporatedocs/Equalities/Forms/AllItems.aspx</a> or contact Alan Burkitt on 01633 644010 or <a href="mailto:alanburkitt@monmouthshire.gov.uk">alanburkitt@monmouthshire.gov.uk</a>

Protected Characteristics	Describe any positive impacts your proposal has on the protected characteristic	Describe any negative impacts your proposal has on the protected characteristic	What has been/will be done to mitigate any negative impacts or better contribute to positive impacts?
Age	Priority programmes with the Plan will create learning, skills and volunteering opportunities for all ages	N/A	The effectiveness of the programmes will be reviewed over the delivery period
Disability  D  O  O	Priority programmes within the Plan will adopt a least restrictive access approach to countryside access and equal access to services	N/A	N/A
Gender Teassignment	N/A	N/A	N/A
Marriage or civil partnership	N/A	N/A	N/A
Pregnancy or maternity	N/A	N/A	N/A
Race	N/A	N/A	N/A
Religion or Belief	N/A	N/A	N/A
Sex	N/A	N/A	N/A
Sexual Orientation	N/A	N/A	N/A

Protected Characteristics	Describe any positive impacts your proposal has on the protected characteristic	Describe any negative impacts your proposal has on the protected characteristic	What has been/will be done to mitigate any negative impacts or better contribute to positive impacts?
Welsh Language	All marketing material, interpretation, signage etc. will be bilingual	N/A	N/A

4. Council has agreed the need to consider the impact its decisions has on important responsibilities of Corporate Parenting and safeguarding. Are your proposals going to affect either of these responsibilities? For more information please see the guidance <a href="http://hub/corporatedocs/Democratic%20Services/Safeguarding%20Guidance.docx">http://hub/corporatedocs/Democratic%20Services/Safeguarding%20Guidance.docx</a> and for more on Monmouthshire's Corporate Parenting Strategy see <a href="http://hub/corporatedocs/SitePages/Corporate%20Parenting%20Strategy.aspx">http://hub/corporatedocs/SitePages/Corporate%20Parenting%20Strategy.aspx</a>

D	Describe any positive impacts your proposal has on safeguarding and corporate parenting	Describe any negative impacts your proposal has on safeguarding and corporate parenting	What will you do/ have you done to mitigate any negative impacts or better contribute to positive impacts?
Safeguarding  1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Appropriate safeguarding measures will be incorporated into volunteering and learning programmes following established procedures etc.	N/A	N/A
Corporate Parenting	N/A	N/A	N/A

#### 5. What evidence and data has informed the development of your proposal?

Information that has been used to develop the Monmouthshire Destination Management Plan 2017-2020;

- The results of extensive consultation with key stakeholders
- Online business survey responses
- 2016 Monmouthshire Visitor Survey results
- Monmouthshire bedstock survey results
- Review of partnership arrangements and tourism performance over previous plan period
- Responses to draft Plan consultation

6. SUMMARY: As a result of completing this form, what are the main positive and negative impacts of your proposal, how have they informed/changed the development of the proposal so far and what will you be doing in future?

The Destination Management Plan will have positive effects on all well-being goals and meet all of the sustainable development principles and has a strong correlation with all of the Council's Well-being objectives; promoting the benefits of the natural & built environment; providing opportunities for children and young people; providing opportunities for businesses and communities and for people's well-being through participation in volunteering etc.

7. ACTIONS: As a result of completing this form are there any further actions you will be undertaking? Please detail them below, if applicable.

What are you going to do	When are you going to do it?	Who is responsible	Progress
NA			

8. MONITORING: The impacts of this proposal will need to be monitored and reviewed. Please specify the date at which you will evaluate the impact, and where you will report the results of the review.

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	The impacts of this proposal will be evaluated on:	At the end of the plan period.
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VERSION CONTROL: The Future Generations Evaluation should be used at the earliest stages of decision making, and then honed and refined throughout the decision making process. It is important to keep a record of this process so that we can demonstrate how we have considered and built in sustainable development wherever possible.

Version No.	Decision making stage	Date considered	Brief description of any amendments made following consideration
1		10/10/2017	

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SUBJECT: WELSH CHURCH FUND WORKING GROUP

MEETING: Cabinet

DATE: 10th January 2018

**DIVISIONS/WARD AFFECTED: AII** 

#### 1. PURPOSE:

1.1 The purpose of this report is to make recommendations to Cabinet on the Schedule of Applications for the Welsh Church Fund Working Group meeting 5 of the 2017/18 financial year held on the 14th December 2017.

#### 2. RECOMMENDATION:

2.1 We resolved that the following grants be awarded as per the schedule of applications.

#### SCHEDULE OF APPLICATIONS CONSIDERED 2017/18 - MEETING 5.

(1) The Kids Cancer Charity Church requested £500 to assist in the provision of respite breaks for up to 150 families whose children are affected by Cancer.

Recommendation – £500 awarded to enable the provision of respite breaks to Monmouthshire families whose children are affected by cancer

(2) Friends of Castle Park Primary requested £2,750 to assist in the provision of an outdoor classroom to enable schoolchildren to fully engage with environmental and nature related learning experiences taught through interactive learning and topical instruction.

County Councillor D. Evans declared a non-prejudicial personal interest as signatory of the application Item 2 - Friends of Castle Park Primary School.

Recommendation - £1,000 awarded to assist the community group in the provision of a long-term educational asset for the benefit of future generations.

(3) Homemakers Community Recycling requested £1,500 for assistance in the construction of two new workshops to upcycle and recycle furniture to provide better furniture for affected families in hardship.

Recommendation - £1,500 awarded to assist this Monmouthshire Community Charity to develop assets to provide re-cycled furniture to disadvantaged Monmouthshire residents.

#### 3. KEY ISSUES

The nature of the request in each case is set out in the attached schedule.

#### 4. OPTIONS APPRAISAL

Options available to the Committee are driven by the information only supplied by the applicants

#### 5. EVALUATION CRITERIA

No evaluation criteria is applicable to the grant awarded by the trust

#### 6. REASONS

Meeting took place on Thursday 14th December 2017 of the Welsh Church Fund Cabinet Working Group to recommend the payment of grants as detailed in the attached schedule.

County Councillors in attendance:

County Councillor A. Webb (Chair)
County Councillor D. Evans (Vice Chair)
County Councillor S. Woodhouse

#### OFFICERS IN ATTENDANCE:

D. Jarrett Central Finance Officer

#### 6.1 DECLARATIONS OF INTEREST

It was agreed that declarations of interest would be made under the relevant item if appropriate.

#### 6.2 APOLOGIES FOR ABSENCE

County Councillor B. Strong
W. Barnard Senior Democracy Officer

#### 6.3 CONFIRMATION OF REPORT OF PREVIOUS MEETING

The minutes of the meeting of the Welsh Church Fund Working Group held on Thursday 9th November 2017 were confirmed as an accurate record and signed by the Chairman.

#### 7. RESOURCE IMPLICATIONS

A total of £3,000 was allocated at Meeting 5 of the Welsh Church Fund Committee. A remaining balance of £25,791 remains available for distribution within the 2017-18 financial year.

# 8. WELLBEING OF FUTURE GENERATIONS IMPLICATIONS (INCORPORATING EQUALITIES, SUSTAINABILITY, SAFEGUARDING AND CORPORATE PARENTING):

There are no Future Generations, equality, safeguarding, corporate parenting or sustainable development implications directly arising from this report. The assessment is contained in the attached appendix.

#### 9. CONSULTEES:

Senior Leadership Team
All Cabinet Members
Head of Legal Services
Assistant Head of Finance
Central Finance Management Accountant

#### 10. BACKGROUND PAPERS:

Welsh Church Fund Schedule of Applications 2017/18– Meeting 5 (Appendix 2)

#### 11. AUTHOR:

David Jarrett - Senior Accountant - Central Finance Business Support

#### 12. CONTACT DETAILS

Tel. 01633 644657

e-mail: daveJarrett@monmouthshire.gov.uk



## **WELSH CHURCH FUND - APPLICATIONS 2017/18**

MEETING 5: 14th December 2017

MEETING 5: 14th December	<u> </u>		T	1					<u> </u>
ORGANISATION	ELECTORAL DIVISION	Signed by Councillor	REQUEST	DECISION	NATURE OF REQUEST	APPROX COST	<u>DATE</u> <u>Received</u>	D of I*	Comments
NEW APPLICATIONS AWAITING DECISION			£	£		£			
1 Kids Cancer Charity	Severn	J Higginson	£500	£500	Funding required to assist in the provision of respite breaks for up to 150 families whose children are affected by Cancer	£89,472	20/11/17	No	Respite holidays are provided in caravans that are specifically adapted for children in wheelchairs that been weakened or disabled by illness.
2 Friends of Castle Park Primary	Westend	D Evans	£2,750	£1,000	Assistance in the provision of an outdoor classroom to enable schoolchildren to fully engage with environmental and nature related learning experiences taught through interactive learning and topical instruction.	£10,750	16/11/17		Parents have identified the need for further investment in the outdoor programme and to utilise a large outdoor area currently under-utilised in the winter months.
3 Flomemakers Community Recycling	Llanwenarth Ultra	K Williams	£1,500	£1,500	Assistance in the construction of two new workshops to upcycle and recycle furniture to provide better furniture for hardship families.	£6,290	20/11/17	No	The new workshops will provide benefits in regard to improving the 100 volunteers skill set and producing more affordable furniture for the community. Recycling furniture sees a reduction in items being taken to landfill and raises funds for further sustainable recycling.
Late Application									
Defensed Applications									
Deferred Applications									
SUB TOTAL Meeting 5			£4,750	£3,000					
Meeting 1 Award				6,660	-				
Meeting 2 Award				4,000					
Meeting 3 Award Meeting 4 Award				2,000 5,000	_				
Meeting 5 Award				3,000	-				
Meeting 6 Award				0					
TOTAL AWARDED FOR 2016/17 TO	DATE			20,660					
BUDGET 2017/18				31,400	<u> </u>  -				
BALANCE B/F TO 2017/18				£15,051	<u> </u>  -				
Monmouthshire's Allocation for 201	   <b>7/18</b> 			£46,451	_				
REMAINING BALANCE			£25,791						

**APPENDIX 2** 

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# Future Generations Evaluation (Includes Equalities and Sustainability Impact Assessments)

Name of the Officer  D Jarrett  Phone no: 4657  E-mail: davejarrett@monmouthshire.gov.uk	Please give a brief description of the aims of the proposal  To assess the Grant Allocation Processes of the Welsh Church Fund for the meeting of the Welsh Church Fund Working Group on the 14th December 2017.
Name of Service	Date Future Generations Evaluation
Finance	14 th December 2017

**Does your proposal deliver any of the well-being goals below?** Please explain the impact (positive and negative) you expect, together with suggestions of how to mitigate negative impacts or better contribute to the goal.

Well Being Goal	How does the proposal contribute to this goal? (positive and negative)	What actions have been / will be taken to mitigate any negative impacts or better contribute to positive impacts?
A prosperous Wales Efficient use of resources, skilled, educated people, generates wealth, provides jobs	Positive in relation to developing the skills and proficiencies of applicants	
A resilient Wales Maintain and enhance biodiversity and ecosystems that support resilience and can adapt to change (e.g. climate change)	Positive in the teaching of biodiversity and ecological issues through the provision of educational resources	
A healthier Wales People's physical and mental wellbeing is maximized and health impacts are understood	Positive in that people's mental health and physical health is enhanced by a collective activity / process.	

Well Being Goal	How does the proposal contribute to this goal? (positive and negative)	What actions have been / will be taken to mitigate any negative impacts or better contribute to positive impacts?
A Wales of cohesive communities Communities are attractive, viable, safe and well connected	Positive in relation to connecting the community and its constituents	
A globally responsible Wales Taking account of impact on global well-being when considering local social, economic and environmental wellbeing	Positive in relation to social well-being. Also, helping the environmental well-being of the community through preservation of history.	
A Wales of vibrant culture and thriving Welsh language Culture, heritage and Welsh language are promoted and protected. People are encouraged to do sport, art and Precreation	Positive in relation to the promotion of culture in the community	
A more equal Wales People can fulfill their potential no matter what their background or circumstances	Positive in respect of helping people to achieve their potential irrespective of individual circumstances	

### 2. How has your proposal embedded and prioritised the sustainable governance principles in its development?

Sustainable Development Principle	How does your proposal demonstrate you have met this principle?	What has been done to better to meet this principle?
Balancing short term need with long term and planning for the future	Not applicable to Welsh Church Fund Trust	

Sustainable Development Principle	How does your proposal demonstrate you have met this principle?	What has been done to better to meet this principle?
Working together with other partners to deliver objectives	Not applicable to Welsh Church Fund Trust	
Involving those with an interest and seeking their views	Not applicable to Welsh Church Fund Trust	
Putting resources into preventing problems occurring or getting worse	Not applicable to Welsh Church Fund Trust	
Positively impacting on people, economy and environment and trying to benefit all three	Not applicable to Welsh Church Fund Trust	

3. Are your proposals going to affect any people or groups of people with protected characteristics? Please explain the impact, the evidence you have used and any action you are taking below.

Protected Characteristics	Describe any positive impacts your proposal has on the protected characteristic	Describe any negative impacts your proposal has on the protected characteristic	What has been/will be done to mitigate any negative impacts or better contribute to positive impacts?
Age	Encouraging the socializing of differing age groups through social provision	None	
Disability	No impact	None	
Gender reassignment	No impact	No impact	
Marriage or civil Chartnership	No impact	No Impact	
Race	No impact	No Impact	
Religion or Belief	Encouraging religion through education at the point of delivery through the provision of enhanced facilities	None	
Sex	No impact	No impact	
Sexual Orientation	No impact	No Impact	
Welsh Language	No impact on Welsh Language	No impact on Welsh Language	

4. Council has agreed the need to consider the impact its decisions has on important responsibilities of Corporate Parenting and safeguarding. Are your proposals going to affect either of these responsibilities? For more information please see the guidance note <a href="http://hub/corporatedocs/Democratic%20Services/Equality%20impact%20assessment%20and%20safeguarding.docx">http://hub/corporatedocs/Democratic%20Services/Equality%20impact%20assessment%20and%20safeguarding.docx</a> and for more on Monmouthshire's Corporate Parenting Strategy see<a href="http://hub/corporatedocs/SitePages/Corporate%20Parenting%20Strategy.aspx">http://hub/corporatedocs/SitePages/Corporate%20Parenting%20Strategy.aspx</a>

	Describe any positive impacts your proposal has on safeguarding and corporate parenting	Describe any negative impacts your proposal has on safeguarding and corporate parenting	What will you do/ have you done to mitigate any negative impacts or better contribute to positive impacts?
Safeguarding	Not applicable		
Corporate Parenting	Not applicable		

5. What evidence and data has informed the development of your proposal?

The evidence and data used for the assessment of each applicant to the Welsh Church Fund is supplied by the applicant upon submission of their application. The data and information supplied or subsequently requested is used to form the basis of the Committees' decision on whether to award a qualifying grant.

The grant aid supports and highlights the positive effect that decisions the Welsh Church Fund Working Group have on the applicants
funding requests from Voluntary Organisations, Local Community Groups, Individuals and Religious Establishments.
All awards are made in the belief that the funding is utilised for sustainable projects and cultural activities that benefit individuals,
organisations, communities and their associated assets.
All grants are awarded within the Charitable Guidelines of the Trust

6. SUMMARY: As a result of completing this form, what are the main positive and negative impacts of your proposal, how have

they informed/changed the development of the proposal so far and what will you be doing in future?

7. Actions. As a result of completing this form are there any further actions you will be undertaking? Please detail them below, if applicable.

What are you going to do	When are you going to do it?	Who is responsible	Progress
Award grants	January 2018	Welsh Church Fund	On target
<del>2</del> 2			

8. Monitoring: The impacts of this proposal will need to be monitored and reviewed. Please specify the date at which you will evaluate the impact, and where you will report the results of the review.

The impacts of this proposal will be evaluated on:	The Payment of grants awarded to the successful applicants
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